



**2023**  
**ODVA**

Industry Conference and 22nd Annual Meeting

**22nd Annual Meeting of Members**  
**October 19, 2023**



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## **Future of Data Management and the Impacts of Developing Global Policy:**

**A close examination of EU data privacy, cybersecurity,  
data sharing, and product compliance within automation**



# Our members



**45,000**  
companies represented

Cybersecurity  
AI software & hardware  
Data analytics  
Telecoms  
Semiconductors  
Cloud technology  
International trade

Resilience and the Ukraine war  
Healthcare  
Manufacturing  
Finance  
Buildings  
Mobility





“We have set a path for the digital transition”

European Commission President  
Von Der Leyen, 2023



## Priorities



Data Act



Cybersecurity



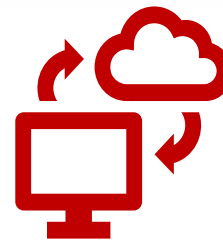
Product  
compliance &  
Standardisation



Data Privacy

## #1 Data-sharing: Data Act

- EU seeking to **mandate data-sharing** in sectors other than financial services: narrative is about busting siloes between “data haves” and “data have nots”
  - At request of product user, manufacturers are mandated to **share with third parties raw and pre-processed data generated during usage**, spurring IT system interface and authentication redesign
  - Financial services industry has experience of lengthy regulatory discussions about govt-driven APIs for payments data.
    - EU is down similar path with Data Act
- DIGITALEUROPE secured exemptions from sharing (case-by-case refusal/suspension) if trade secrets, business position at risk (complaint lodges, dispute settlement bodies in the text)



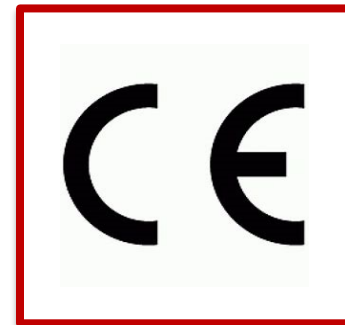
## #2 Cybersecurity



- Manufacturers should brace for vast volume of mandatory requirements.
  - EU embarked on a journey to regulate cybersecurity holistically: **operation level** (NIS2) and **product level** (Cyber Resilience Act; Machinery Regulation).
  - World-first **Cybersecurity Resilience Act (CRA)** mandates broad security for software-embedding products: success of exporting traditional EU market framework to dynamic cybersecurity landscape remains uncertain
  - Looming areas to address in CRA:
    - Remove reporting of unpatched vulnerabilities: it raises risk for customer, product manufacturer
    - Define link with RED Delegated Act Directive
    - Define link with new Machinery Regulation (provisions against a) corruption and b) protection of control system logic now part of essential requirements)
    - Leverage EN IEC 62443 (harmonised CRA standards to be ready by 2025)
- It's crunch time for the Cyber Resilience Act negotiations. DIGITALEUROPE is actively lobbying, leveraging recent experience on NIS2 advocacy

## #3 Product Compliance & Standardisation

- EU seeking to revamp **conformity assessment** and look at lifecycle perspective
  - Evaluating gaps in existing conformity assessment modules, particularly around software design which is seen as overlooked.
  - Addressing challenges in environmental compatibility and software product assessment.





## #3 Product Compliance & Standardisation (cont.)

- EU seeking to introduce mandatory **Digital Product Passport** to expand product information visibility and accelerate circular economy
  - Will imply a group of environmental, yet-to-be-defined product info will need to be accessed via a data carrier (i.e. QR code)
- DIGITALEUROPE is pointing to real-life examples of market access legislative issues needing clarity:
- Digital Product Passport
  - Machinery Regulation



## #4 Data privacy

- Manufacturers and their suppliers operate globally, not regionally
  - EU mandates **GDPR controls even on mixed datasets**, which industrial manufacturers are accustomed to deal with.
  - Recent adoption of **EU-US Adequacy Decision** gives more legal clarity to industry moving data across the Atlantic. Yet new deal faces possible suspension in court review next year.
    - If that happens, a return to **ad-hoc contractual agreements** looms: 75% of firms rely on them for data transfers to US
  - Scrutiny of **international data transfers** will only keep growing. EU talks emerging of outbound investment controls
- DIGITALEUROPE has highlighted risks and ineffective approach of EU strategy on third-country data transfers. Engage with us to shape a more industry-friendly framework.

# Recap: regulators adapting to digital workflows

- New EU B2B law will require upgraded data export features in machinery.
- Upcoming cyber product regulation will mandate secure-by-design products and components.
- Product compliance framework likely to increasingly embrace digitalisation.
- EU-US data flow deal under scrutiny. Engage with us to maintain it.



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**Questions?**