



# **Update on ODVA's Initiative for the Process Industries**

Optimization of Process Integration

**Marketing Track**

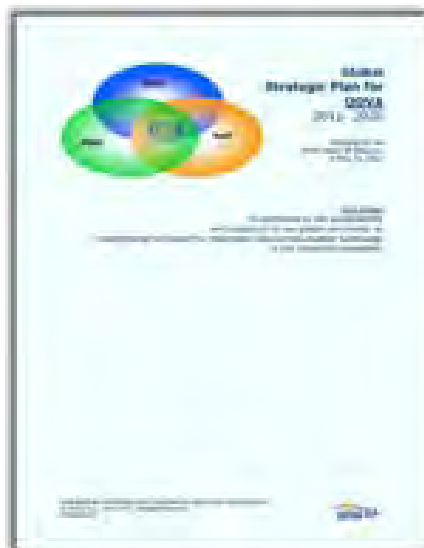
[www.odva.org](http://www.odva.org)

- ▶ Introduction to ODVA's Process Initiative
- ▶ Environmental Assessment
- ▶ ODVA's Approach to the **Optimization of Process Integration**
- ▶ Strategies for automation applications in the process industries from market leaders and ODVA principal members
- ▶ Next Steps
- ▶ Discussion

# Introduction to the Process Initiative



## Strategic Plan in Use by Board of Directors



### Living Initiatives are a Central Aspect

- ▶ **2010: Energy**
- ▶ **2011: Machinery**
- ▶ **2012: Process**

With leading industrial automation suppliers, such as Endress+Hauser, as principal members, ODVA will be one of the first associations which strives to support Industrial Ethernet down to the field level in process automation.

***ODVA technologies will provide manufacturers complete, plant-wide network services and infrastructure for discrete, motion, safety and process applications and from plant-floor to IT systems.***

# Introduction to the Process Initiative

## SMRt Participants in the 16<sup>th</sup> Term

- ▶ Mirko Brcic  
Endress+Hauser
- ▶ **Shannon Foos**  
**Rockwell**  
**Automation**
- ▶ Michel Fontvieille  
Schneider Electric
- ▶ **Martyn Jones**  
**Schneider Electric**
- ▶ **René Pluis**  
**Cisco Systems**
- ▶ **Olivier Wolff**  
**Endress+Hauser**
- ▶ Sandra Wesner  
Endress+Hauser
- ▶ **Katherine Voss**  
**ODVA**



### Next Steps at ODVA

**With support from Endress+Hauser along with fellow principal members**

- ▶ Cisco Systems
- ▶ Rockwell Automation
- ▶ Schneider Electric

**ODVA will be defining the strategic market requirements for an EtherNet/IP-based process strategy.**

**Technical work will follow.**

General Session and Annual Meeting of Members  
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2012 Industry Conference & 15<sup>th</sup> Annual Meeting  
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# Introduction to the Process Initiative

White paper  
published in  
February 2014  
completed  
ODVA's series of  
"optimization"  
white papers  
resulting from  
the formation of  
ODVA's  
initiatives.



## 3. Optimization of Process Integration (OPI)

# Introduction to the Process Initiative

White paper published in February 2014 completed ODVA's series of "optimization" white papers resulting from the formation of ODVA's initiatives.



1. Optimization of Energy Usage (OEU)

3. Optimization of Process Integration (OPI)

2. Optimization of Machine Integration (OMI)


# Environmental Assessment

## Market Conditions for EtherNet/IP™...


... has been accepted and widely adopted in discrete applications.



...has helped to converge control solutions for discrete and hybrid applications



... creates, by virtue of its adoption in hybrid applications, a critical proof point for adoption in additional process applications



...makes it possible to replace multi-tier network architecture with a single architecture and provide easy access to process information

# Environmental Assessment

Technology conditions for EtherNet/IP and  
IP in manufacturing...

...an automation platform for convergence



*Objects and services in CIP will create new  
opportunities for productivity improvements  
and ROI for process users.*



# Environmental Assessment

It is projected that the process industries will invest over US\$100 billion globally in new control systems for process automation, split equally between modernization and new installations.<sup>1</sup>

## PROCESS INDUSTRIES

- Chemical
- Metal & mining
- Oil & gas
- Power & energy
- Pulp & paper
- Resin rubber & filaments

## HYBRID INDUSTRIES

- Environmental
- Food & beverage
- Life sciences
- Semiconductor
- Textiles
- Water & waste-water

## DISCRETE INDUSTRIES

- Apparel
- Electronics
- Motor vehicles
- Furniture
- Packaging
- Material handling
- Metal forming & metal cutting

<sup>1</sup> L. O'Brien and W. Chin (2008, 3 January) "ARC Insights: North American Industrial Infrastructure Needs More Than Just a Facelift"

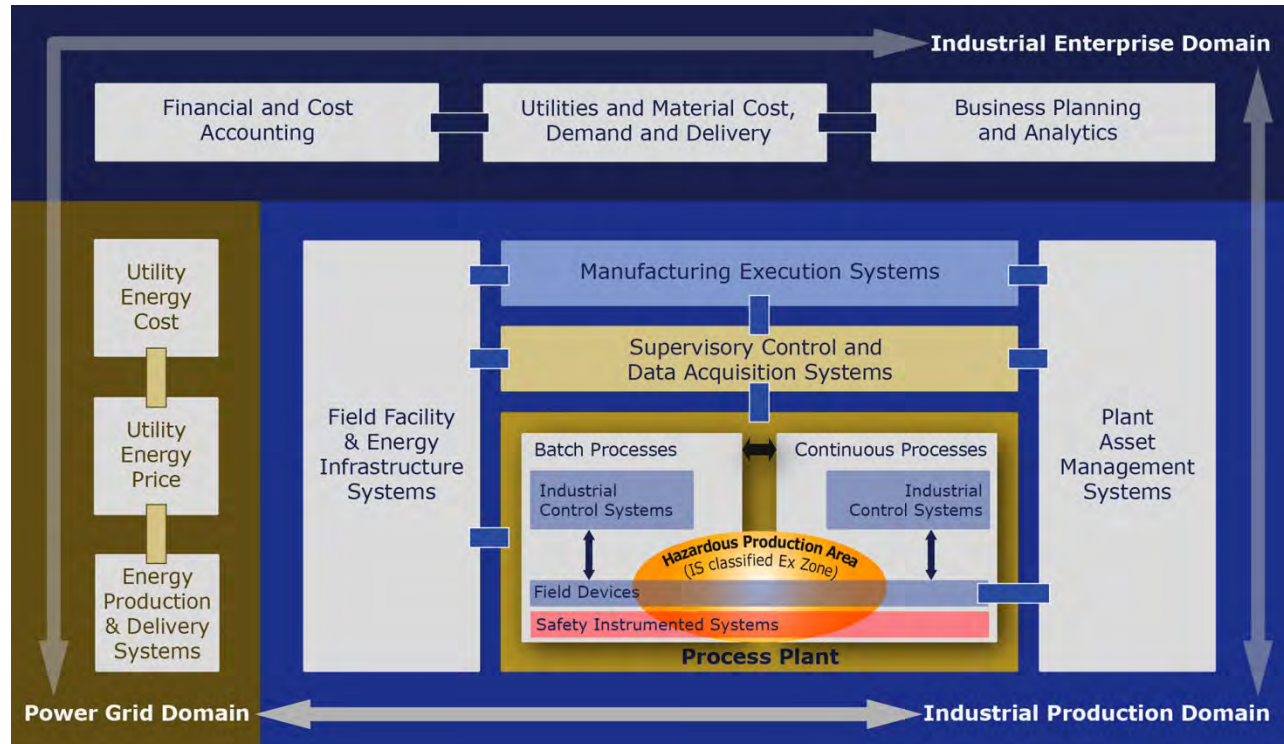
# Environmental Assessment

- ▶ With some people forecasting the “Internet of Things” (IoT) to grow at a rate of 36% between now and 2021<sup>2</sup>, more and more devices will be IP-enabled by default.
- ▶ The overall impact of IoT can already be seen today in the process industries where the number of Ethernet-enabled devices has been forecast to double by 2016 with a compound annual growth rate of over 15%.<sup>3</sup>
- ▶ This trend is also consistent with thought leadership on key standards and technologies for future process automation systems in which the basis of plant level communication is expected to be industrial Ethernet.<sup>4</sup>

<sup>3</sup> T Moore (2013, 15 February) “Industrial Ethernet and Fieldbus Technologies – World – 2013”

<sup>4</sup> D, Woll, L. O’Brien, D. Hill, and P. Miller (2011, March) “ARC Strategies: Evolving Collaborative Process Automation Systems Create New Opportunities”

# ODVA's Approach to OPI



**ODVA has a broad overall approach to OPI based on the three principle domains of the industrial ecosystem – production, enterprise and power grid.**

# ODVA's Approach to OPI

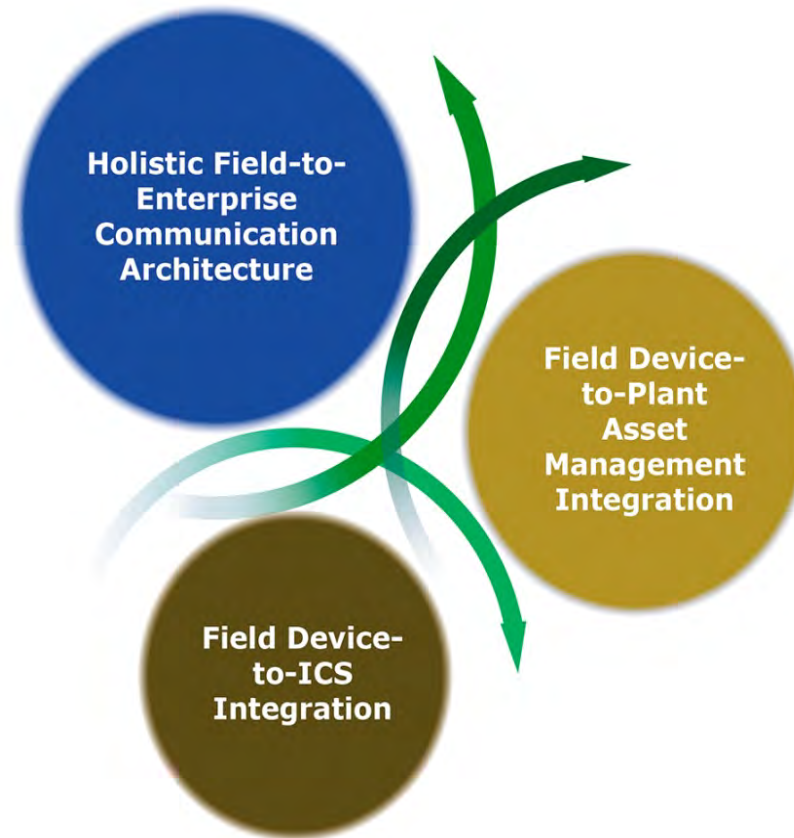
- ▶ **Convergent** in its long term approach to support the deployment of standard Ethernet and Internet technologies in the process industries across all domains of the industrial ecosystem.
- ▶ **Compatible** by enabling users to integrate new devices and systems with their installed base while evolving their automation architecture to complement the architecture for supervisory and enterprise systems.
- ▶ **Scalable** from simple field devices to complex systems of automation equipment in the enterprise environment.
- ▶ **Open** by virtue of its use of multi-vendor, interoperable standards managed by an independent, vendor-neutral organization.

# ODVA's Approach to OPI

## Four-Part Working Hypothesis

- ▶ Use of industrial Ethernet in process plants is growing and will accelerate, first with its use as the backbone for control systems and then expanding to new field devices. Ultimately it will converge multiple diverse networks and simplify the automation architecture.
- ▶ At the field level, industrial Ethernet will first be applied to devices with larger data exchange requirements such as flow meters which contain instrumentation data or control valves which contain process data). In the longer term, devices with smaller data exchange requirements, such as simple sensors and actuators, will follow as has been seen in hybrid industries.
- ▶ The scale of process automation control systems, in terms of number of devices and control loops, as well as geographic distribution of the overall system, tends to be larger than in hybrid and discrete production plants. This distribution calls for a network with a scalable architecture that can support a large number of devices and a peer-to-peer or distributed control architecture.
- ▶ The useful life of plant and equipment in automation applications in process industries will continue to be much longer than in hybrid and discrete industries. Users in the process industries will need a retrofit approach to the optimization of plant integration that accommodates an automation architecture that blends the old with the new.

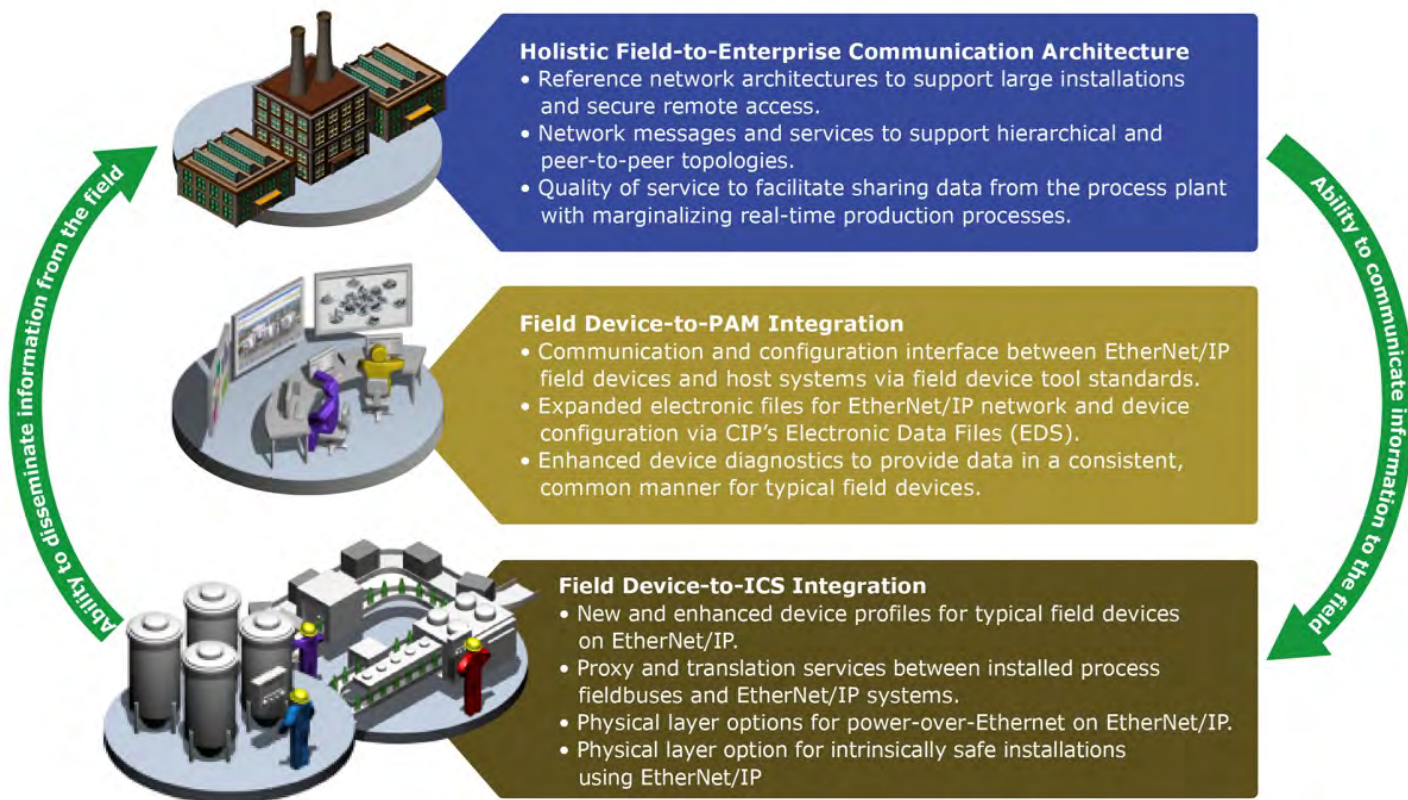
# ODVA's Approach to OPI



## Three Inter-related Use Cases

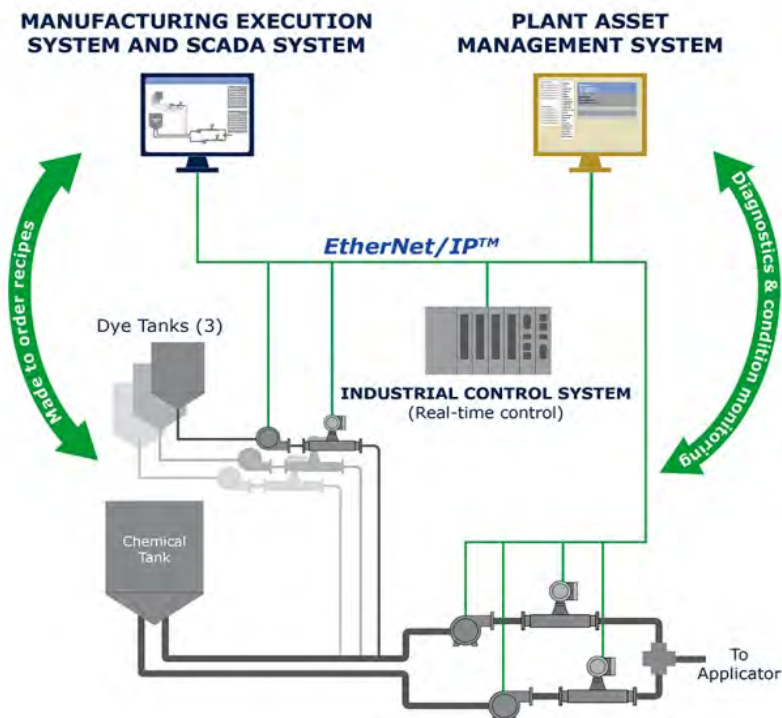


# ODVA's Approach to OPI



## Technology Enhancements

# ODVA's Approach to OPI

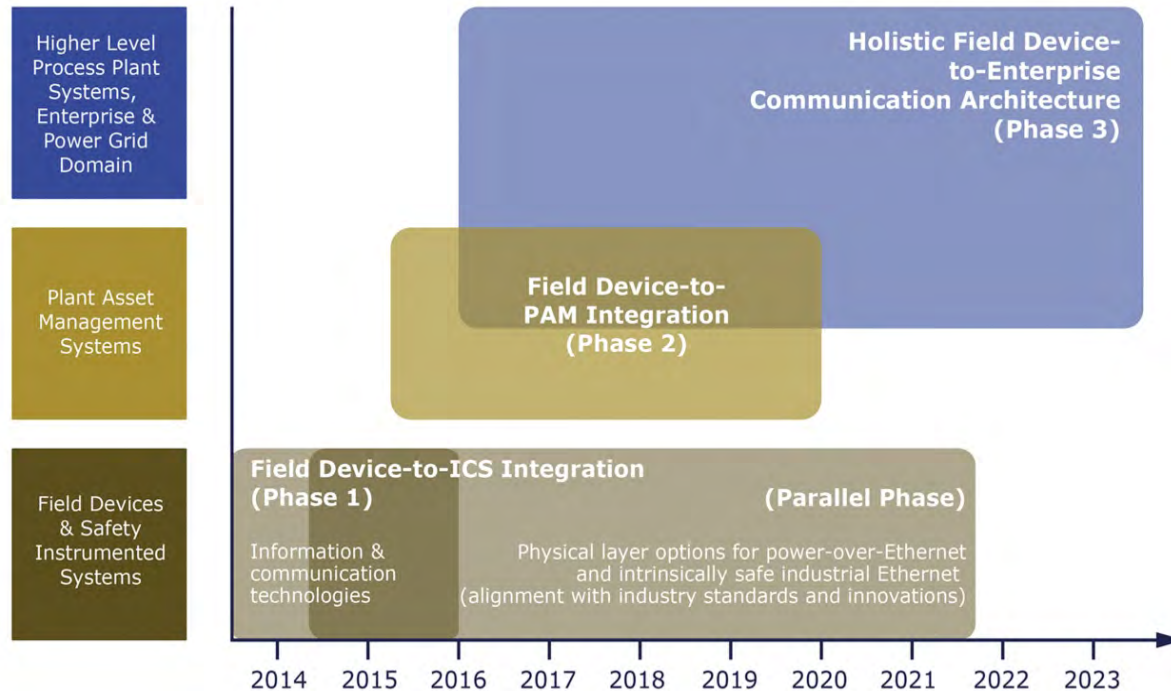


**Holistic Field-to-Enterprise Communication Architecture**

## OPI-enabled Chemical Dispenser



# Next Steps



**ODVA will begin Special Interest Group (SIG)  
work on Process Applications in 2014Q2**

# Strategies for Process Automation from Market Leaders & ODVA Principal Members

With its core values of vendor-neutrality, open participation and open technologies, ODVA provides the ideal forum for building consensus among market leaders in process automation.

**EtherNet/IP** is the ideal convergent and unified communication solution for realizing the next generation of productivity enhancements which are possible with a unified communication solution that leverages and makes the **Optimization of Process Integration** a reality.

*Now, let's learn about the strategy for automation applications in the process industries from market leaders and ODVA principal members - Cisco Systems, Endress+Hauser, Rockwell Automation & Schneider Electric – all of whom have collaborated inside ODVA to develop the vision for OPI.*

# Optimization of Process Integration:

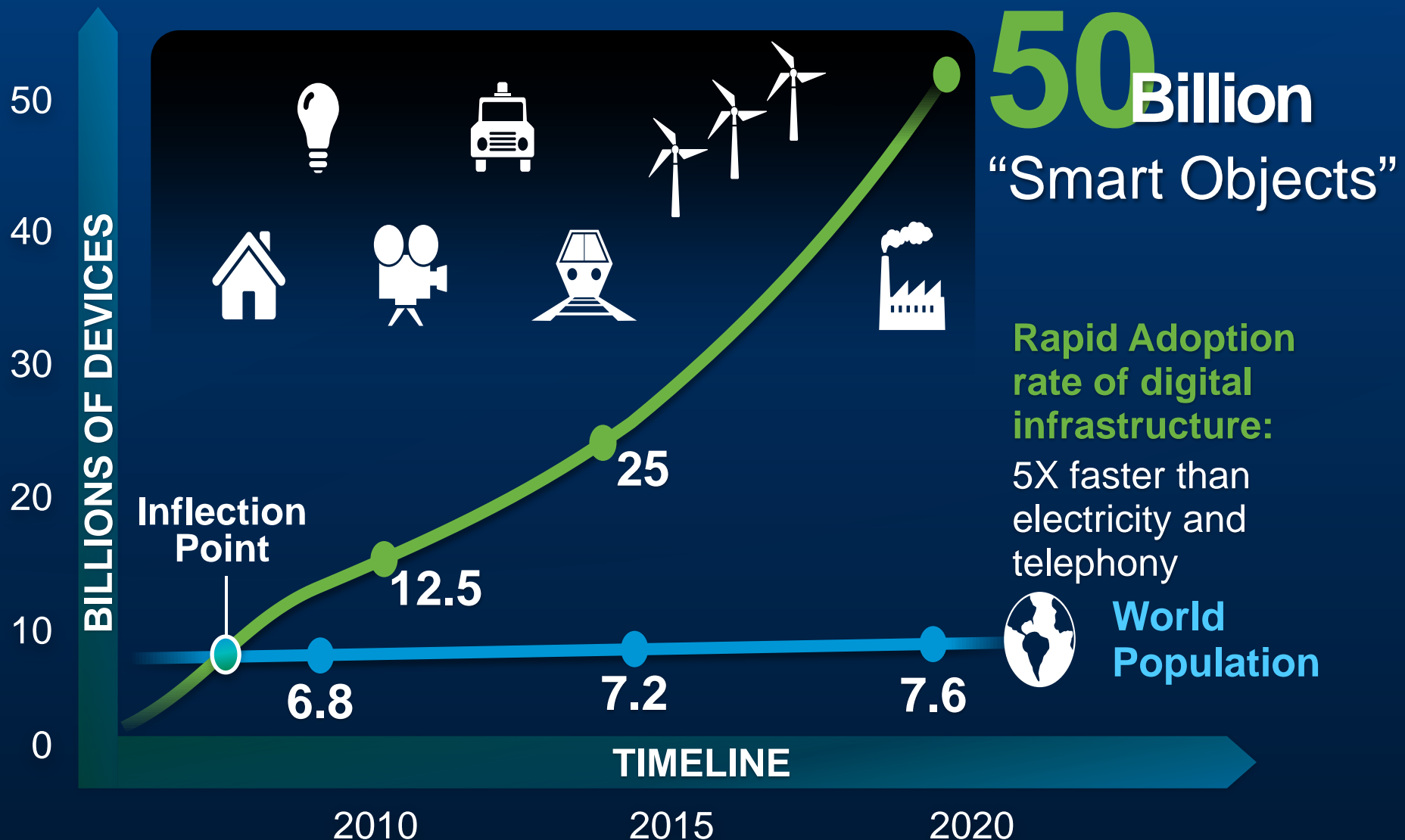
## An Overview of EtherNet/IP value in the Process Industries

René Pluis

Manager Global Energy Industry, Enterprise Business Segment

March 2014

# The Internet of Things is Already Here



Source: Cisco IBSG, 2011

# Internet of Things: New Places In the Network (PINs)

Information Technology (IT)

Operational Technology (OT)

Data Center

Campus

Branch

Plant

Field

- Extremely High Scale
- Bandwidth Constraints
- Cyber Security
- Determinism/Reliability
- Standards Convergence

IoT

# Cisco Vision: IoT Network Platform



## Sensors and Devices

- Location
- Identity + Policy
- Aggregation
- Security
- Mobility
- Lightweight IPv6



## Networks, Computing, Storage

- Scale + Reliability
- Resource orchestration
- Difficult networks
- Privacy + Security
- Service Provider M2M
- ASICS + Software



## Data Analytics

- Data Aggregation
- Video Analytics
- Streaming Data
- Data Federation
- Embedded analytics



## Control Systems

- Determinism
- Safety
- Latency
- Virtual Machine Control



Data Center



Intelligent Network



Cloud

# IoT Platform

## Architectures



# Cisco Internet of Things Portfolio



Manufacturing



Mining



Energy-Utility



Oil and Gas



Transportation



City



Defense



SP/M2M

**Plantwide Ethernet, Intelligent Transportation, Smart Cities, S&C Refinery, Smart Connected Vehicle, Smart Grid**

## Plant Switching

IE 2000  
IE 3000  
CGS  
1000  
CGS  
2500



## Plant Routing

CGR 2000



## Field Network

CGR  
1000



819H  
M2M ISR  
Gateway  
Router



## Embedded Networks

5915  
Embedded  
Services Router



3200  
ESS2000



## Physical Security

Video Surveillance  
Manager and  
IP Cameras



IPICS

Physical Access  
Manager



**Network Management and IoT Security**

**Fog Computing**

**Data Center/Virtualization**

# IoT brings Information and Operations Together



Information Technology IoT Operations Technology



# Commitment to Architecture, Product Roadmaps: Connected Industries

## Cisco Industrial Smart Solution Business Benefits

**Faster decision-making and improved performance**  
Deliver real-time plant performance information across the enterprise to management and expert teams worldwide. Enable manufacturers to remotely access production automation systems for faster issue resolution on the plant floor.

### Rapid Network Deployment

Quickly deploy a reliable, secure industrial network with a validated and documented "Cisco Smart Business Architecture".

### Improved Workflows and Innovation

Connect fragmented supply chains. Connect business applications to industrial systems for higher quality and production traceability. Build one common, converged rugged plant-to-business-to-plant network via open, standard industrial IP Ethernet.

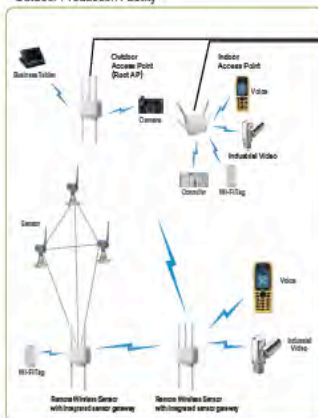
### Immediate Access to Systems, Devices, People

View dispersed and disparate systems and device statuses in one place, in real-time. Collaborate globally between machines and people; suppliers and customers; design teams and decision makers.

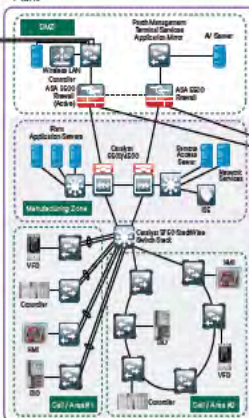
Cisco Smart Business Architecture (SBA) is a series of prescriptive guides for organizations with 100 to 10,000 connected users.

[www.cisco.com/go/sba](http://www.cisco.com/go/sba)

### Outdoor Production Facility



### Plant



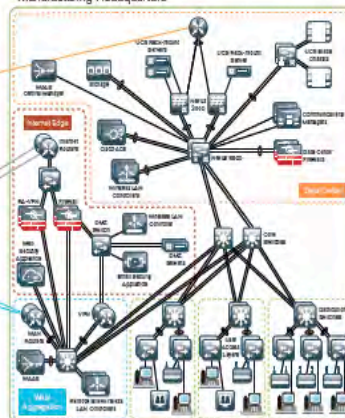
### Branch IT Network



### Site of a Supplier or a Distributor

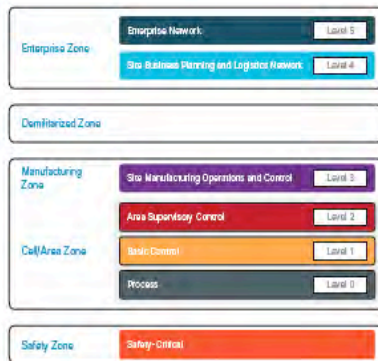


### Manufacturing Headquarters



## Converged Plantwide Ethernet

A joint Cisco and Rockwell Automation architecture



## Cisco Industrial Smart Solution Products: Rugged, Secure, Reliable

M3M Gateway: Secure, small form-factor Cisco IOS router with 3G, 3G+ WiFi or 4G LTE wireless WAN.

1552-S Access Point: Hardened, secure outdoor 802.11 a/b/g/n Wi-Fi AP, Class 1, Div 2/Zone 2 Hazardous Location certified and integrated ISA100.11a wireless gateway (Motorola OneWireless compatible), CleanAir.

IE2000: Compact, secure, fixed hardened Layer 2 access DIN-rail mounted switch with REP, IEEE 1588 support, 2 x GE & 4, 6, or 16 x FE ports, swappable flash memory, PoE and conformal coating available.

IE3000: Compact, secure, modular hardened Layer 2/3 access DIN-rail mounted switch with REP, IEEE 1588 support, 2 x GE & up to 24 FE ports, swappable flash memory, PoE available.

IE3010: 1 RU, fixed, hardened switch with REP support, 2 x GE & up to 24 FE ports (copper) or 16 FE SFP and 8 FE (with PoE), swappable flash memory.

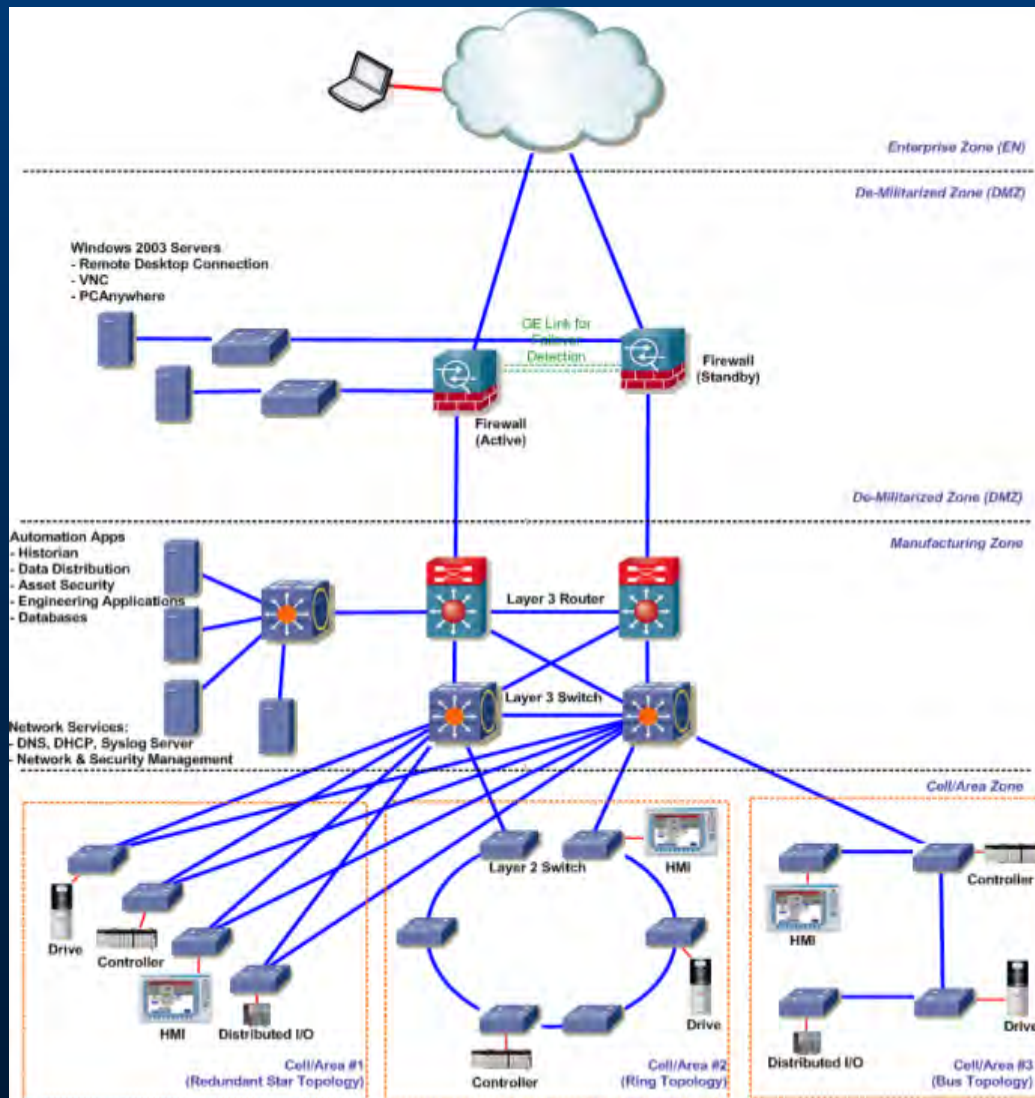
Allen-Bradley Strix 6000 and 6300: Industrial Ethernet switches, L2/L3, Modular, DIN rail mounting, with Cisco technology, Premier (CIP) integration with Rockwell Automation Integrated Architecture.

Class 7025G-DK phone: For hazardous environments (P64 rating).

2800 Series Indoor Access Point: Extended temperature, secure, 802.11 a/b/g/n Wi-Fi AP, CleanAir and PoE powered.

Rugged Small form-factor Pluggable (SFP): Rugged FE and GE SFP and MMF optical transceiver modules with LC/PC connector and DOM support.

# Purdue zoning and Ethernet / IP



**Levels 4 – 5:  
Office Domain**

**Connection to industrial  
site through Enterprise  
network**

**Demilitarized  
Zone  
(DMZ)**

**Separation between  
Enterprise & Control  
Networks**

**Level 3:  
Manufacturing  
Zone**

**Interconnection  
between DMZ, Cell  
Zones and Server  
Farms**

**Levels 0 – 2:  
Cell / Area  
Zone**

**Network Connection  
for PLCs, HMIs, I/Os,  
& Drives**

Thank you.



# Optimization of Process Integration in Schneider Electric's PlantStruxure architecture

Michel Fontvieille & Martyn Jones

ODVA Annual Meeting & Technical Conference

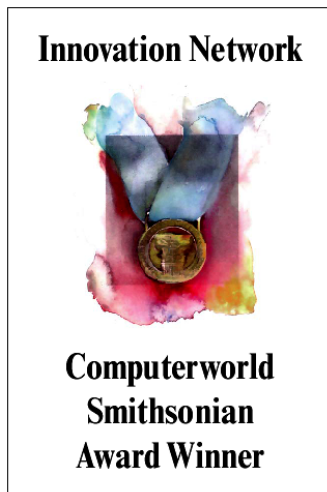
Phoenix, AZ 12 March 2014





# Schneider Electric

## – A Pioneer in Industrial Ethernet



**1997**

Introduction of **MB/TCP** and 'Transparent Factory' for Automation

**1999**

Computerworld Smithsonian award winner

**2004**

MB/TCP submitted for standardization in **IEC 61158** and **61784**

**2007**

Schneider Electric joins **ODVA**

**2010**

First "converged Ethernet" offers launched combining MB/TCP and **EtherNet/IP**

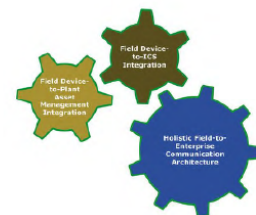
Optimization of Energy Usage



ODVA's Vision of Energy Optimization for the Industrial Consumer . . .

. . . comprehensive  
. . . scalable  
. . . inclusive  
. . . open

Optimization of Process Integration



ODVA's Vision of a Unified Communication Solution for the Process Industries

. . . convergent  
. . . compatible  
. . . scalable  
. . . open

**2011**

SE joins ODVA Strategic Initiative for **Energy**

**2012**

SE joins ODVA Strategic Initiatives for **Machinery** and **EtherNet/IP Marketing**

**2013**

SE joins ODVA Strategic Initiative for **Process**

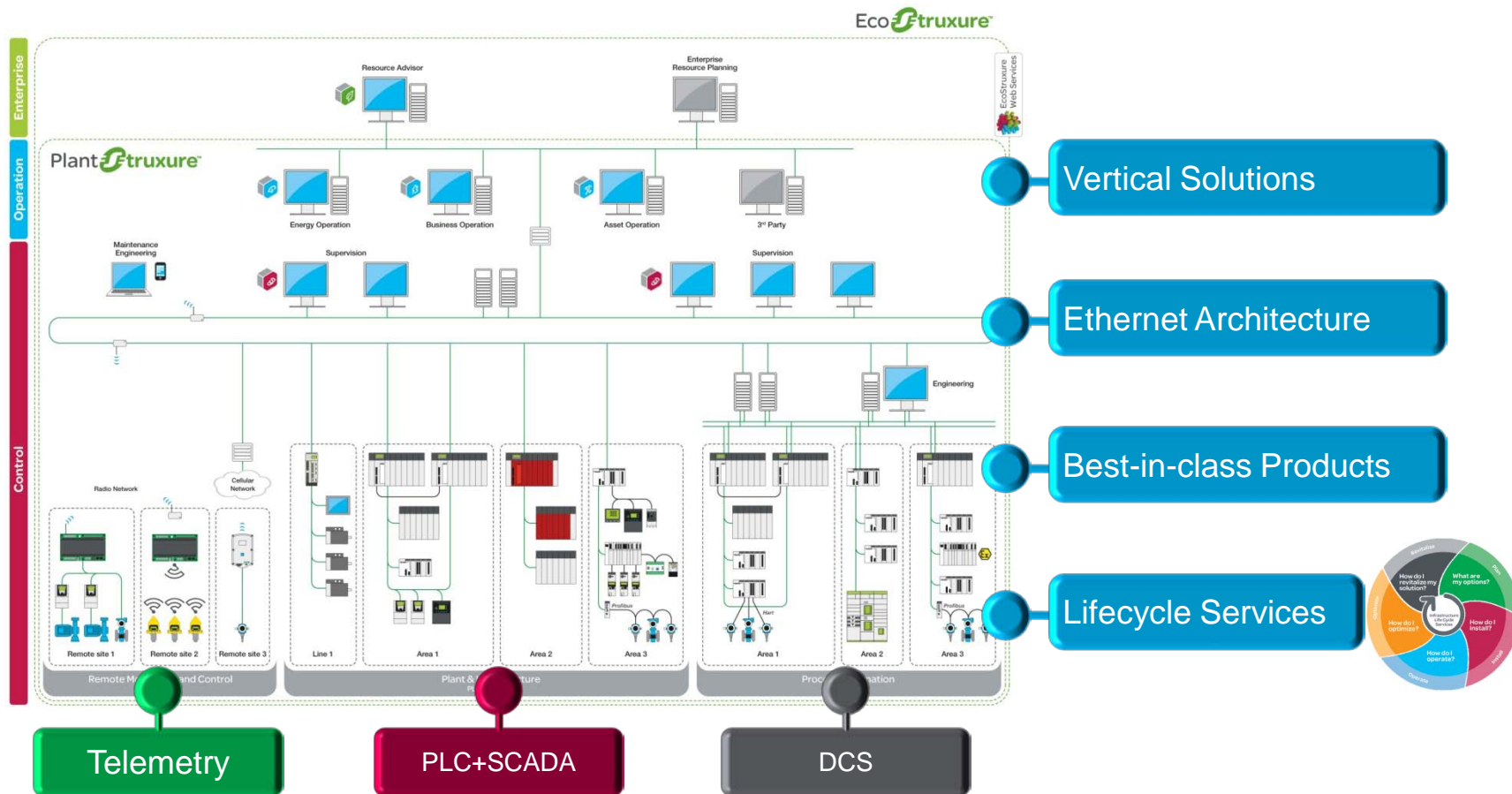
**1990s - Innovation**

**2000s - Standardization**

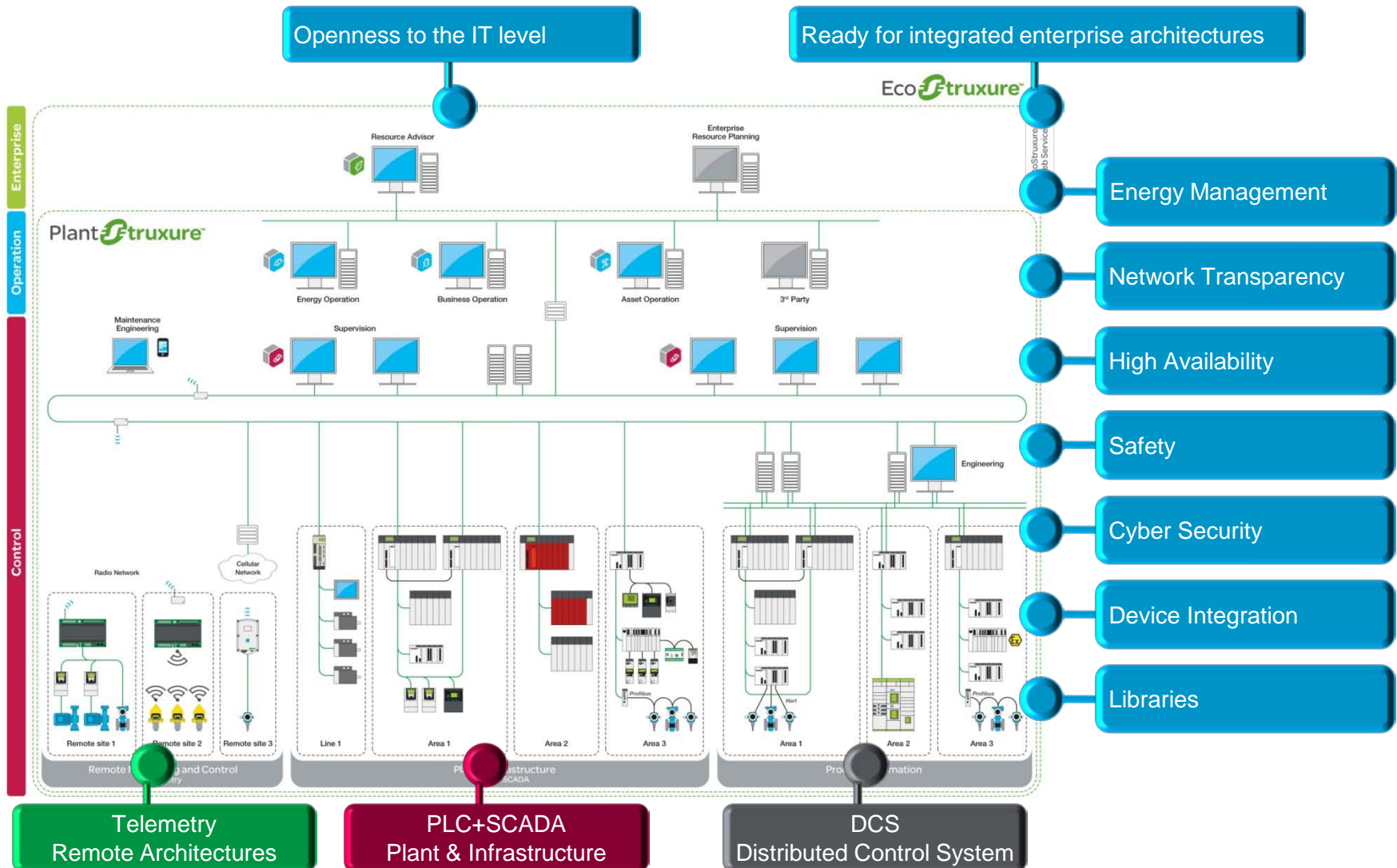
**Today - Proliferation**

# PlantStruxure

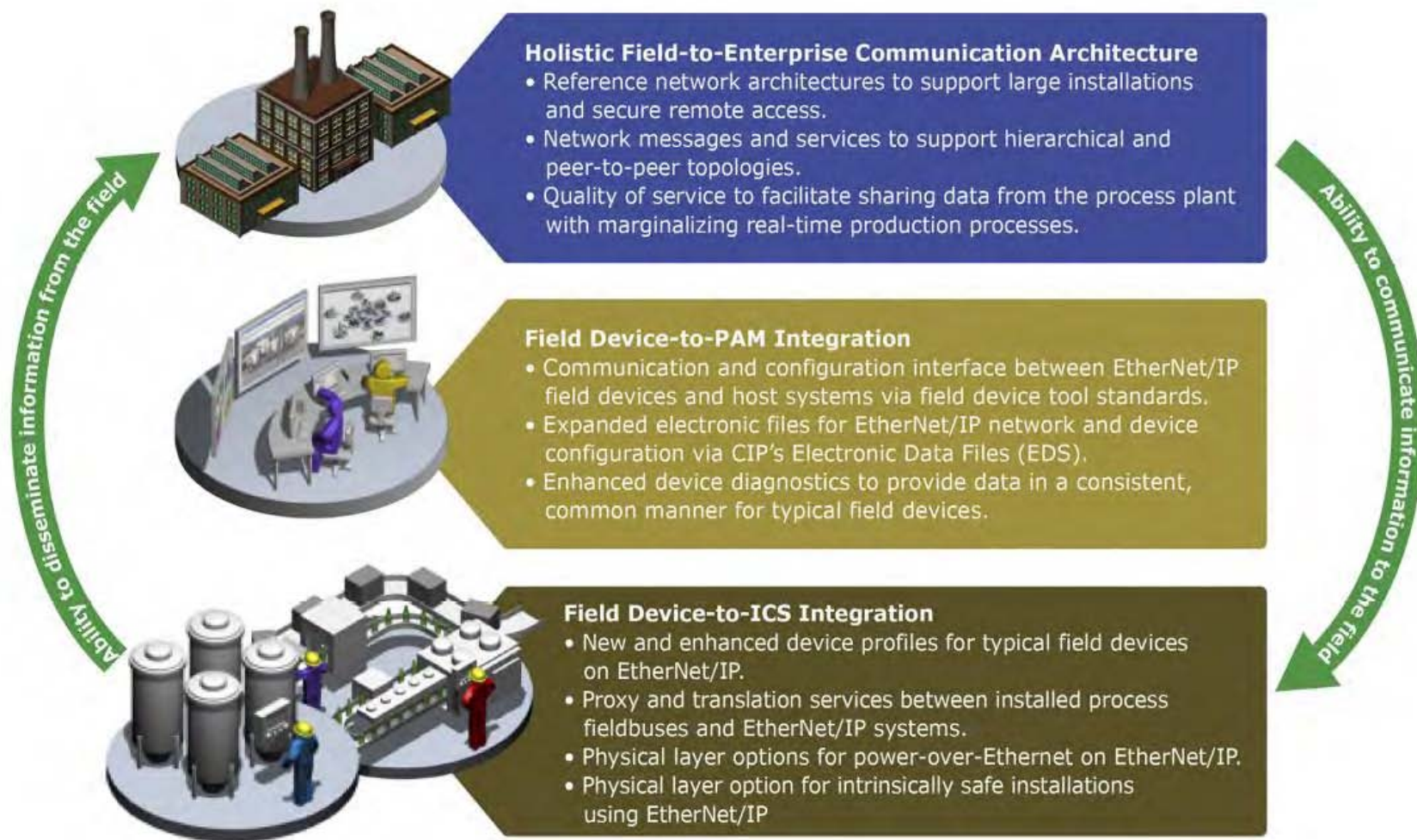
– Schneider Electric's Process Automation System is based on an architecture with 3 pillars



# Transversal functions across 3 Profiles

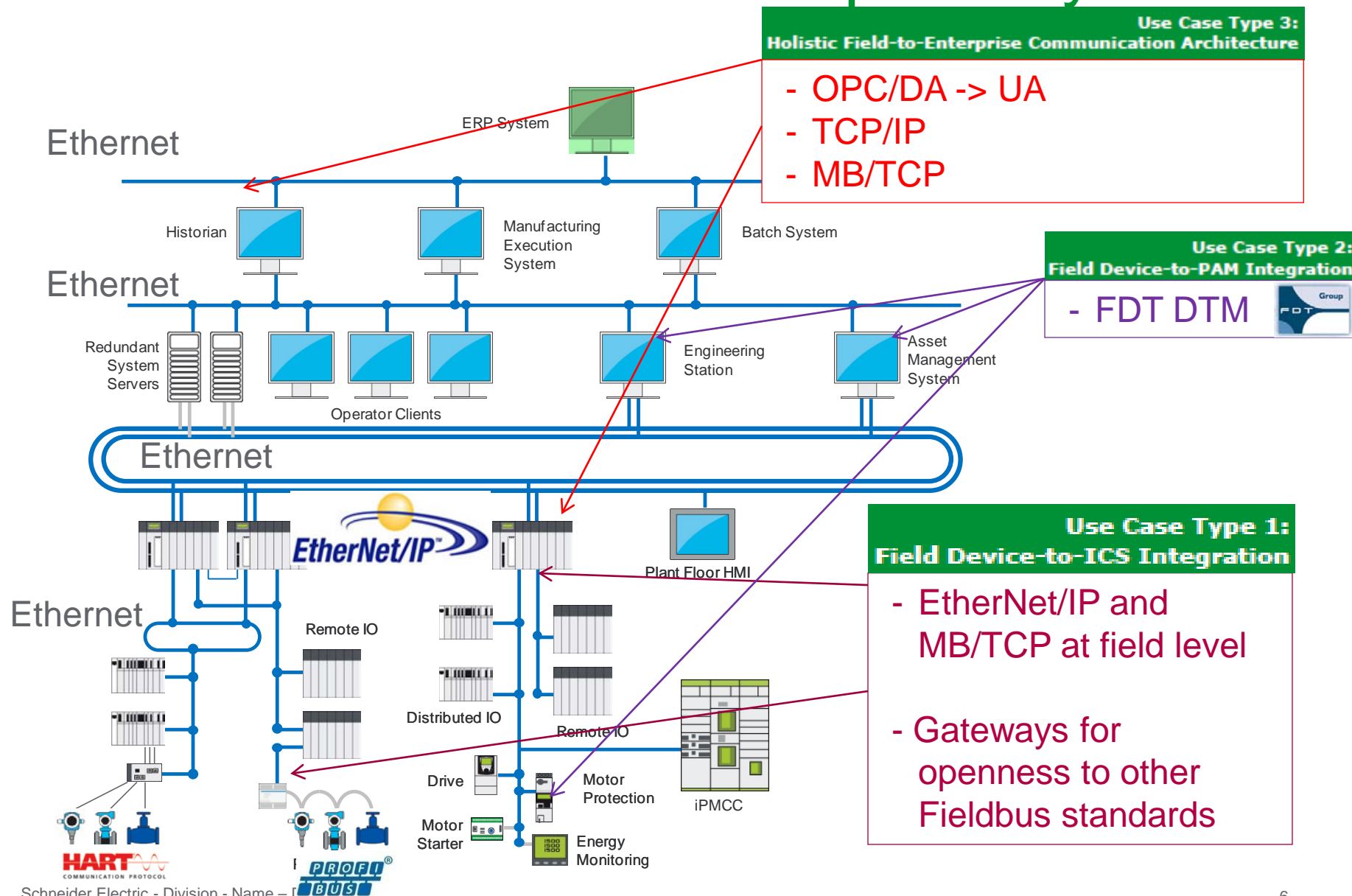


# ODVA's Optimization of Process Integration





# Standardization and Transparency



# Make the most of your energy™



[schneider-electric.com](http://schneider-electric.com)



LISTEN.  
THINK.  
SOLVE.®

# Optimization of Process Integration:

## An Overview of EtherNet/IP Value in the Process Industries

Shannon R. Foos  
Process Automation Segment Manager



PUBLIC INFORMATION



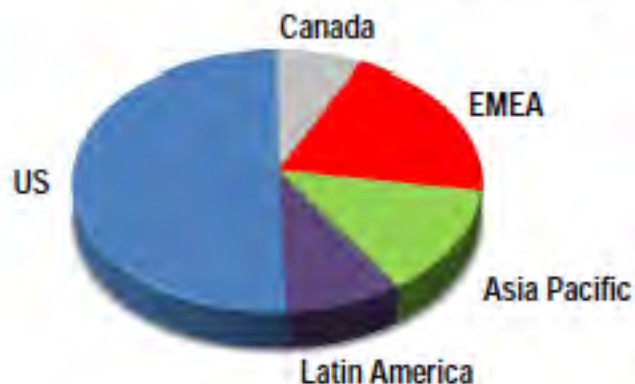
Allen-Bradley • Rockwell Software

**Rockwell**  
**Automation**

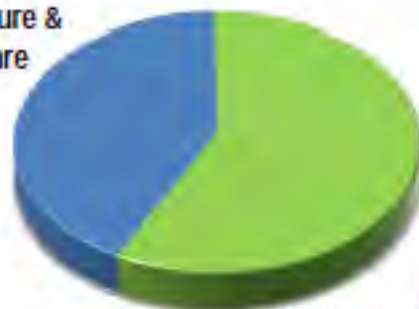
# Rockwell Automation at a Glance

**Rockwell  
Automation**

## Fiscal 2013 Sales of \$6.35B



Architecture &  
Software



Control Product &  
Solutions

22,000  
employees  
in  
80+ countries



*Leading global provider of industrial power, control and information solutions*



Automation  
solutions for a  
broad range  
of industries

Serving customers  
for 110 years



Strong culture of  
integrity and corporate  
responsibility



# Differentiating Values for the Process Industries

**Rockwell  
Automation**

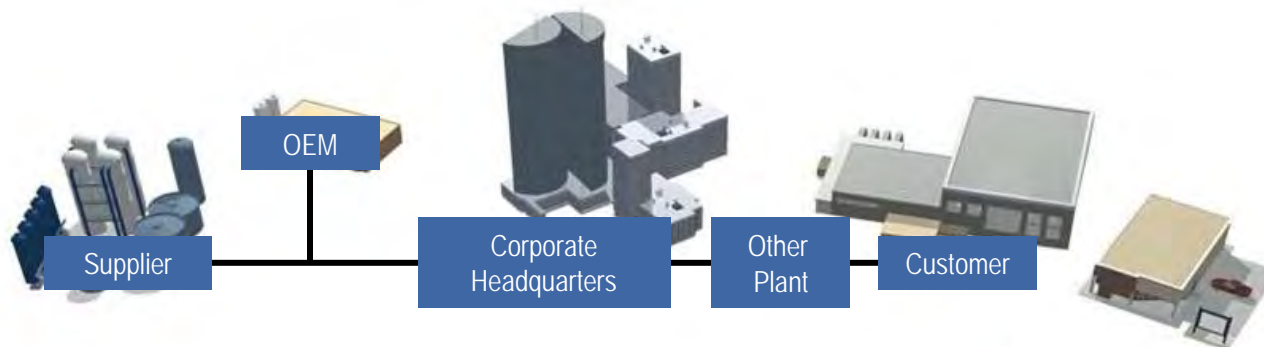


- *Plant-wide control capabilities*
- *Open, flexible architecture*
- *Integrated control and information*

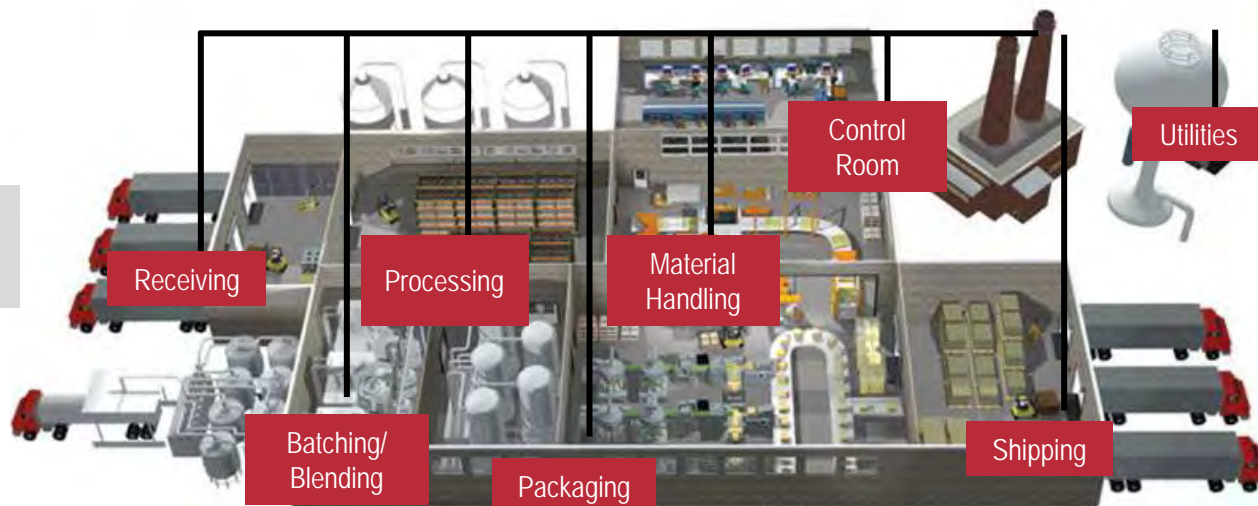


# The Process & Business Environment . . .

## Enterprise-wide Systems



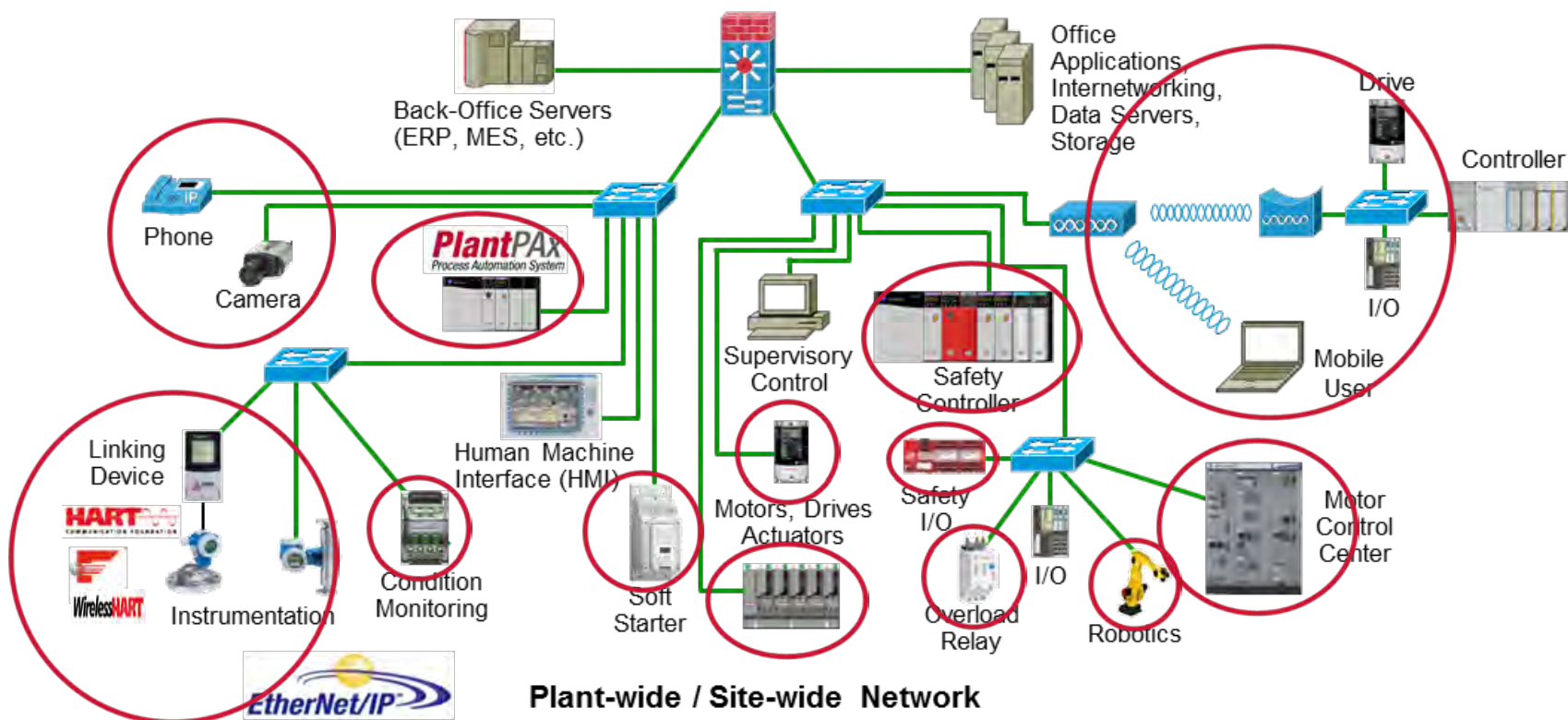
## Plant-wide Systems



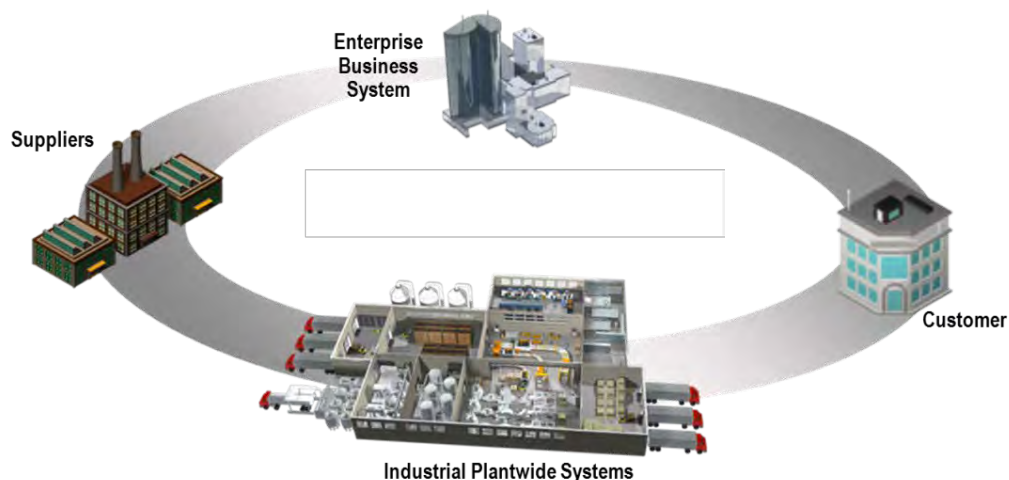
# The Deep and Wide Enterprise . . .

**Protecting Control & Safety**

**Enterprise-wide Network**

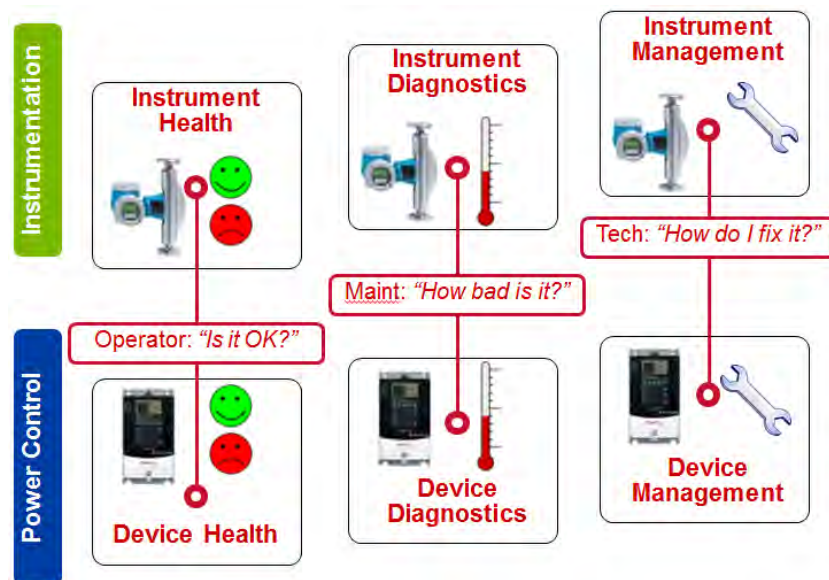


# Driving Efficiencies . . .



## The Deep Enterprise: Increase 'market' velocity

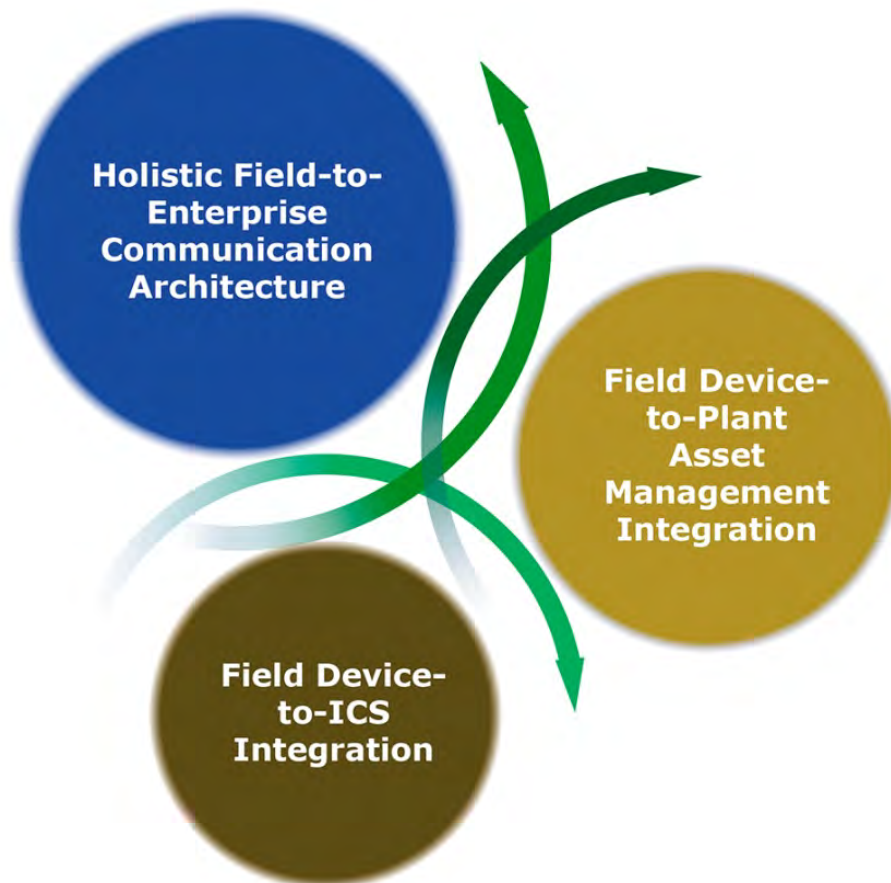
## The Wide Enterprise: Increase 'make' velocity





# The 3 OPI Use Cases

**3** Extend System Features, including Security to Connected 'Things'



**2** Focus on Device Integration Technologies

**1** Standard integration methods for traditional process networks  
Enablers for EIP Field Instrumentation



LISTEN.  
THINK.  
SOLVE.®

Shannon R. Foos

SRFoos@ra.rockwell.com



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Thank You!



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**Rockwell  
Automation**

# Optimization of Process Integration

How it fits to Endress+Hauser's strategy.





## Endress+Hauser: The legacy

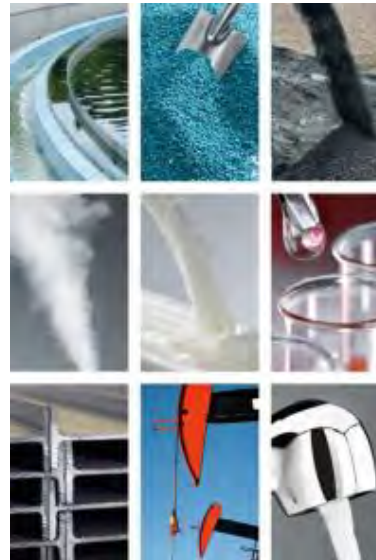
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- Endress+Hauser is a leading manufacturer of field devices for the process industries
- Measuring and registering all process variables
- With all required process connections
- Operating reliably in all industries worldwide

**All process variables**



**All industries**

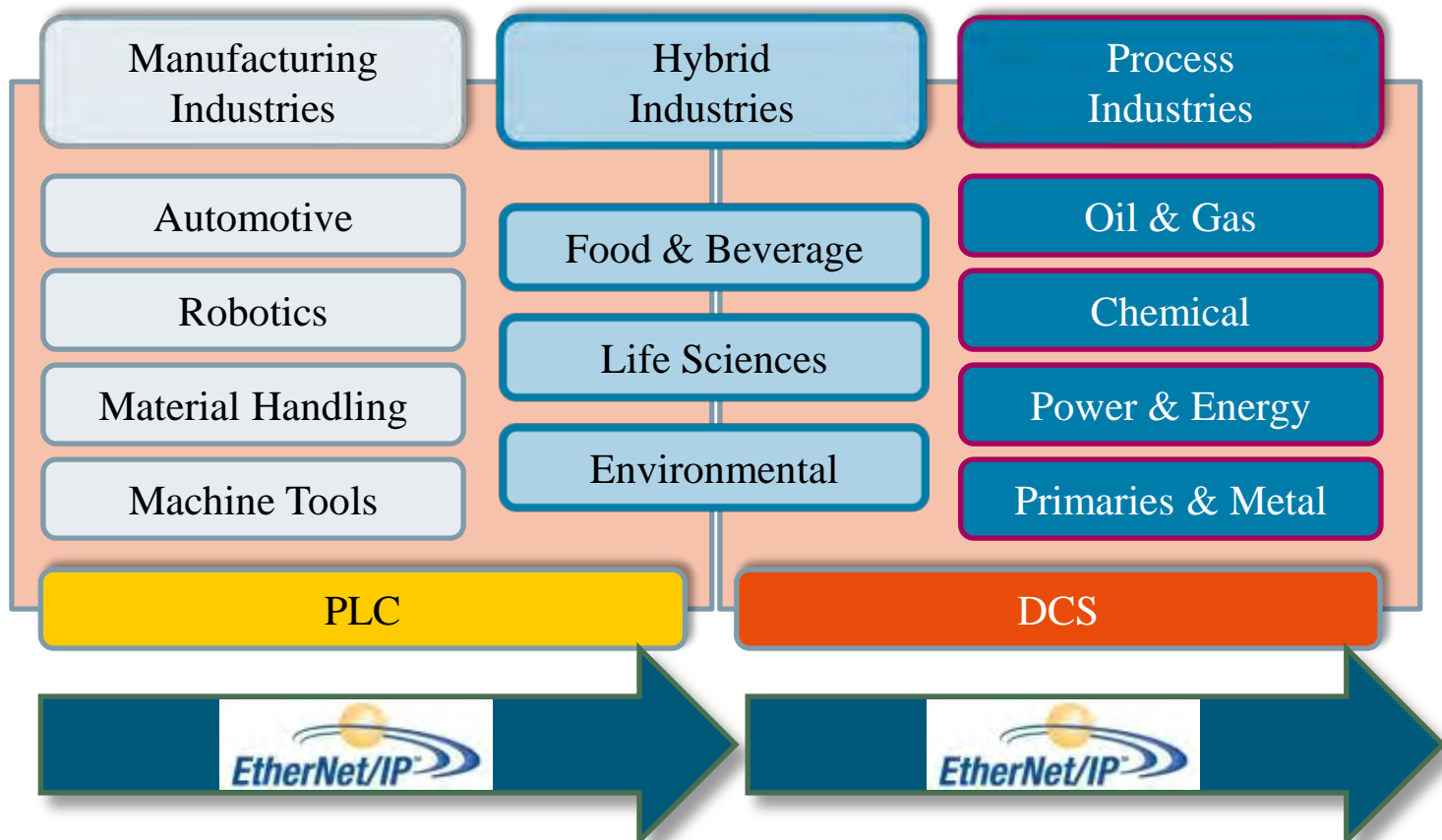


**All process connections**



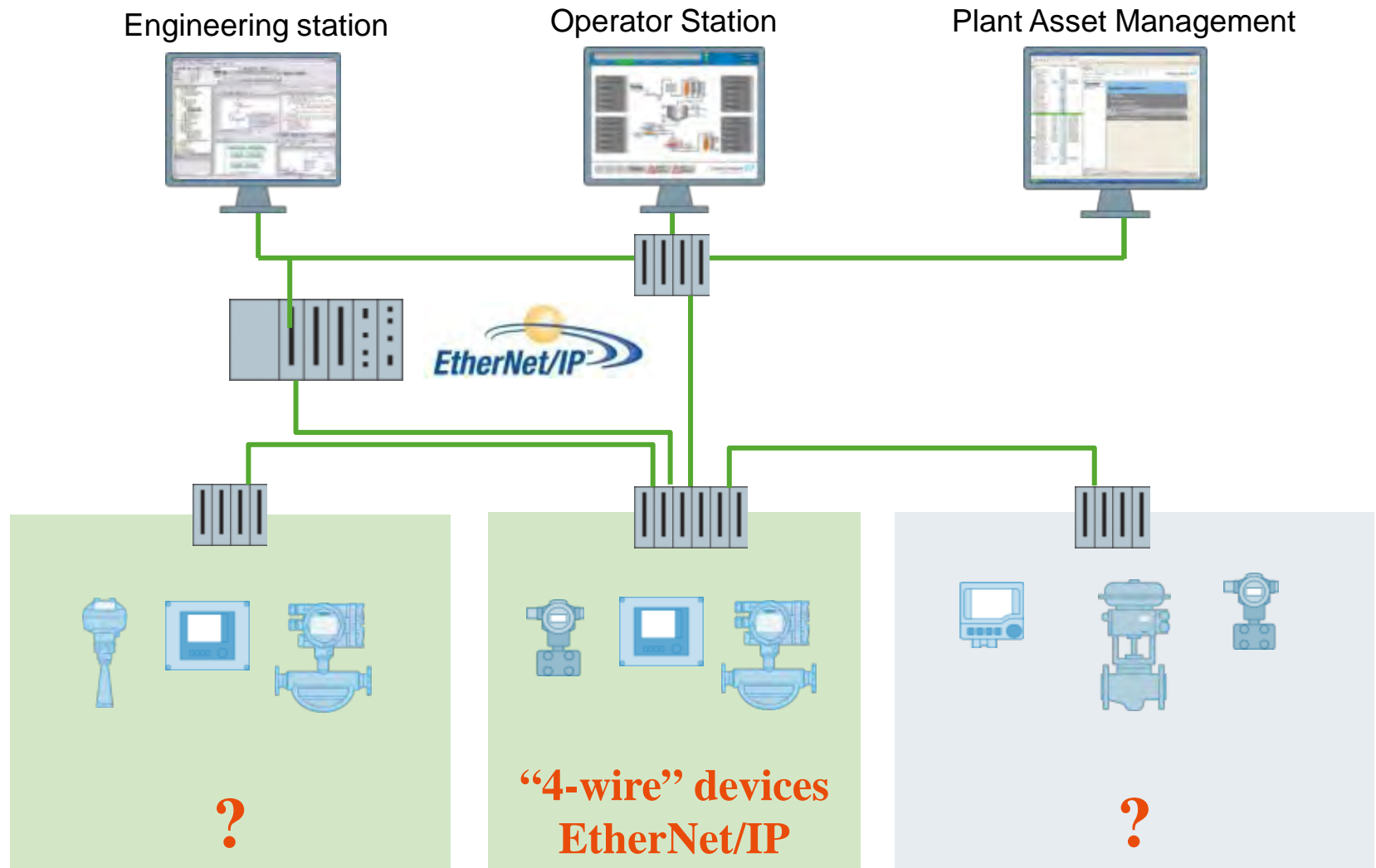
## Endress+Hauser focus industries

After success within the **hybrid industries** Ethernet will go to the field of **process industries**.

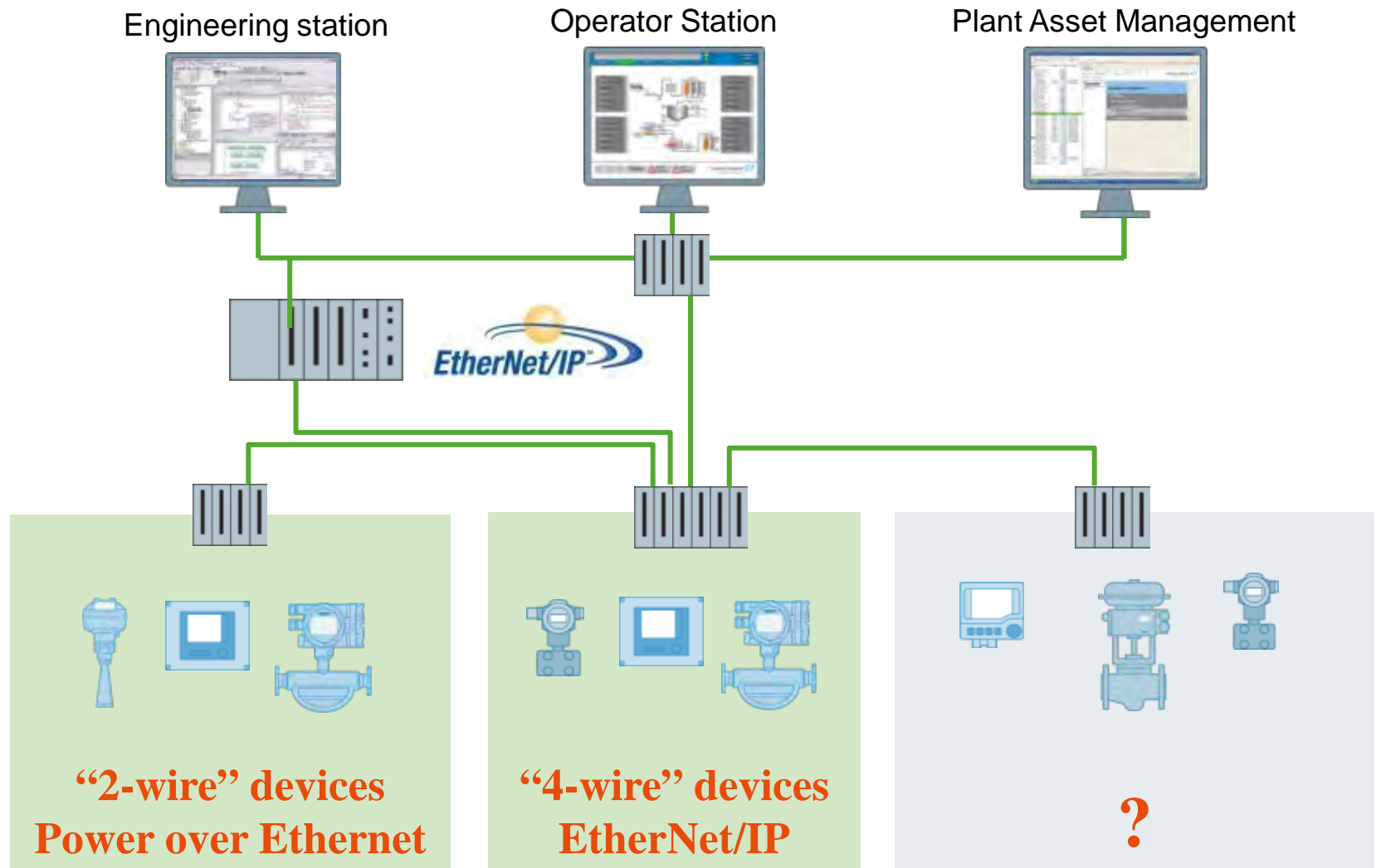




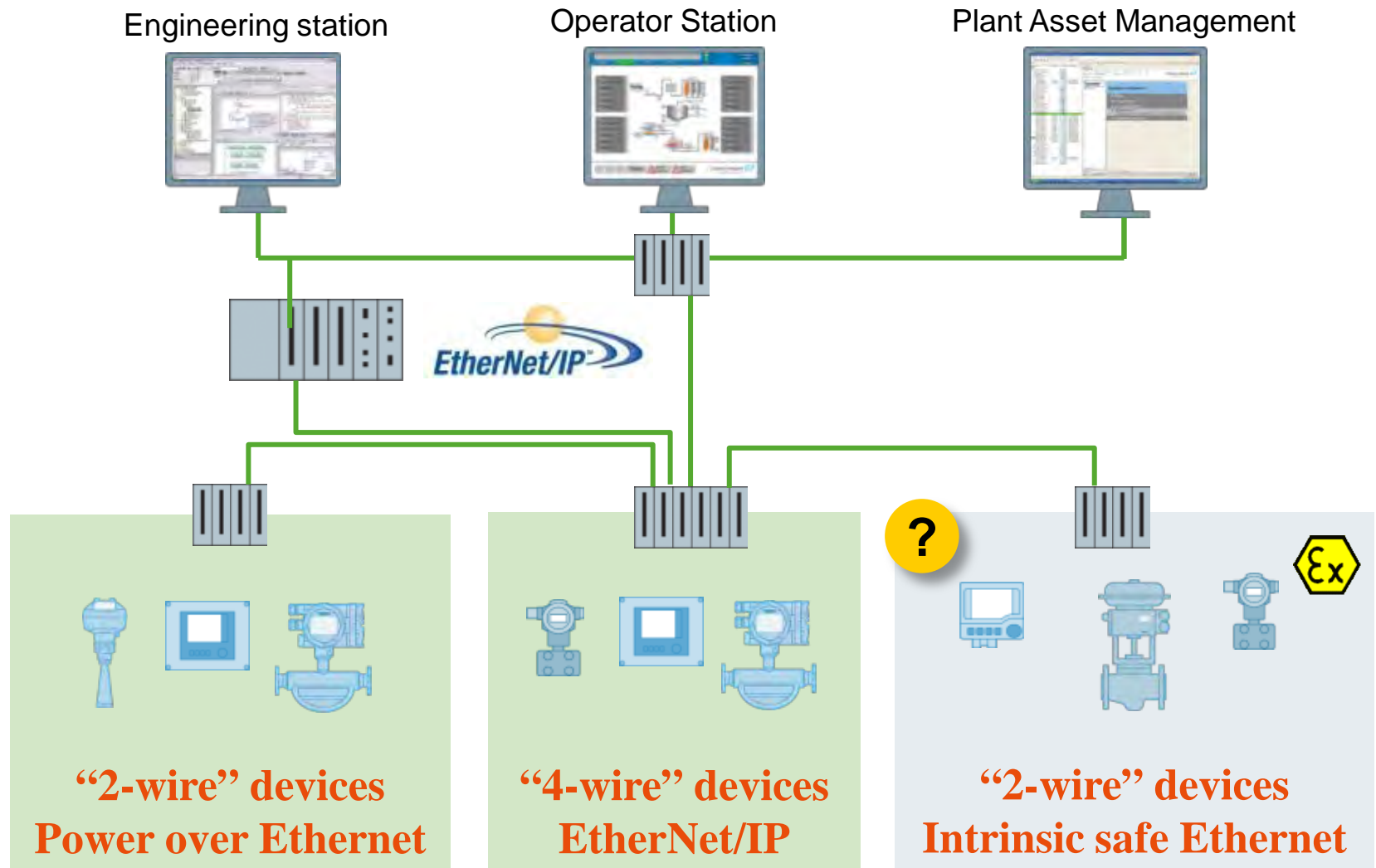
## Ethernet to the field



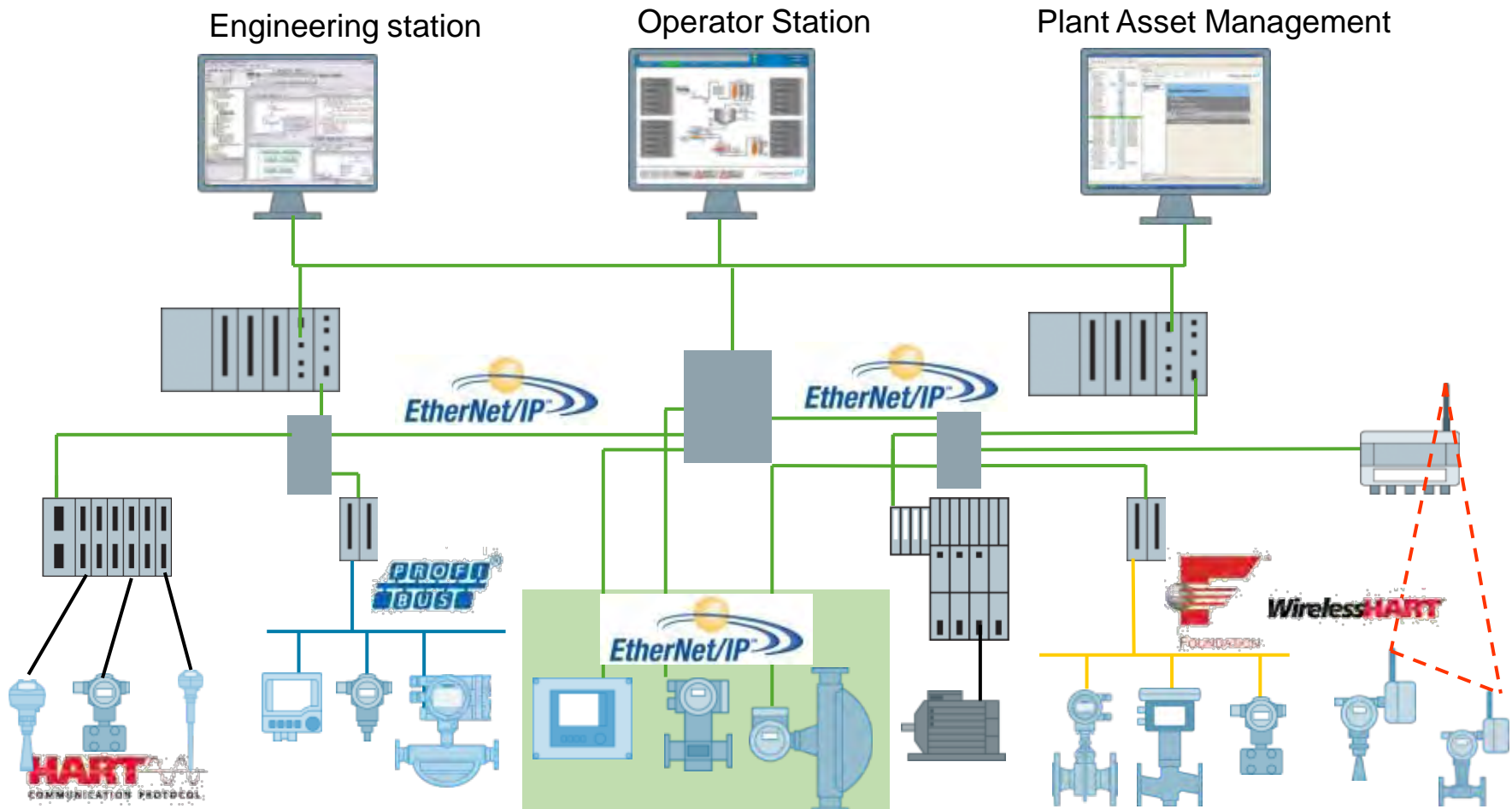
## Ethernet to the field : requirements



## Ethernet to the field : requirements



## Integration into classical fieldbus architectures



Field Device-to-ICS is already a reality

## Intelligent field devices and diagnostic information

Analogic techniques

Value >20mA



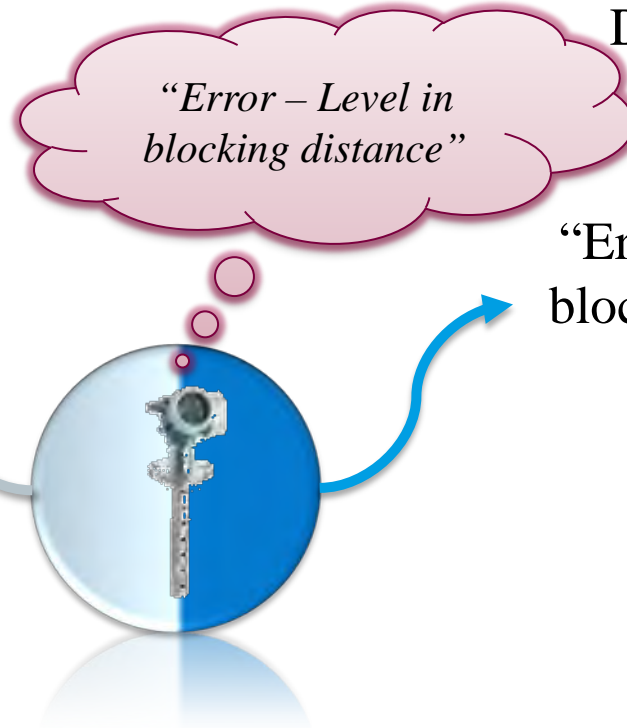
**Failure**

Digital techniques

“Error – Level in blocking distance”



**Out of Specification**



Intelligent field device are enabling Field Device-to-PAM Integration

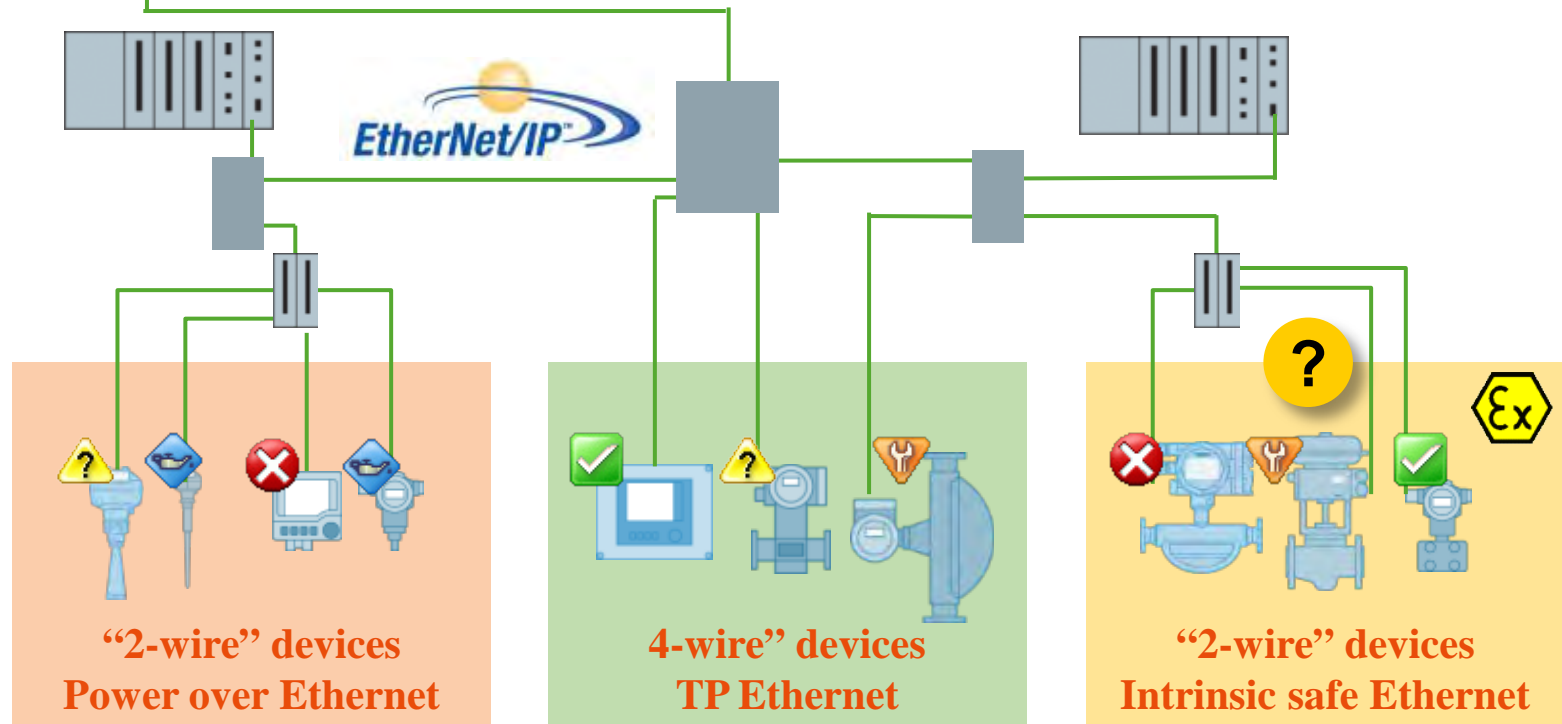


# Plant Asset Management

## Plant Asset Management

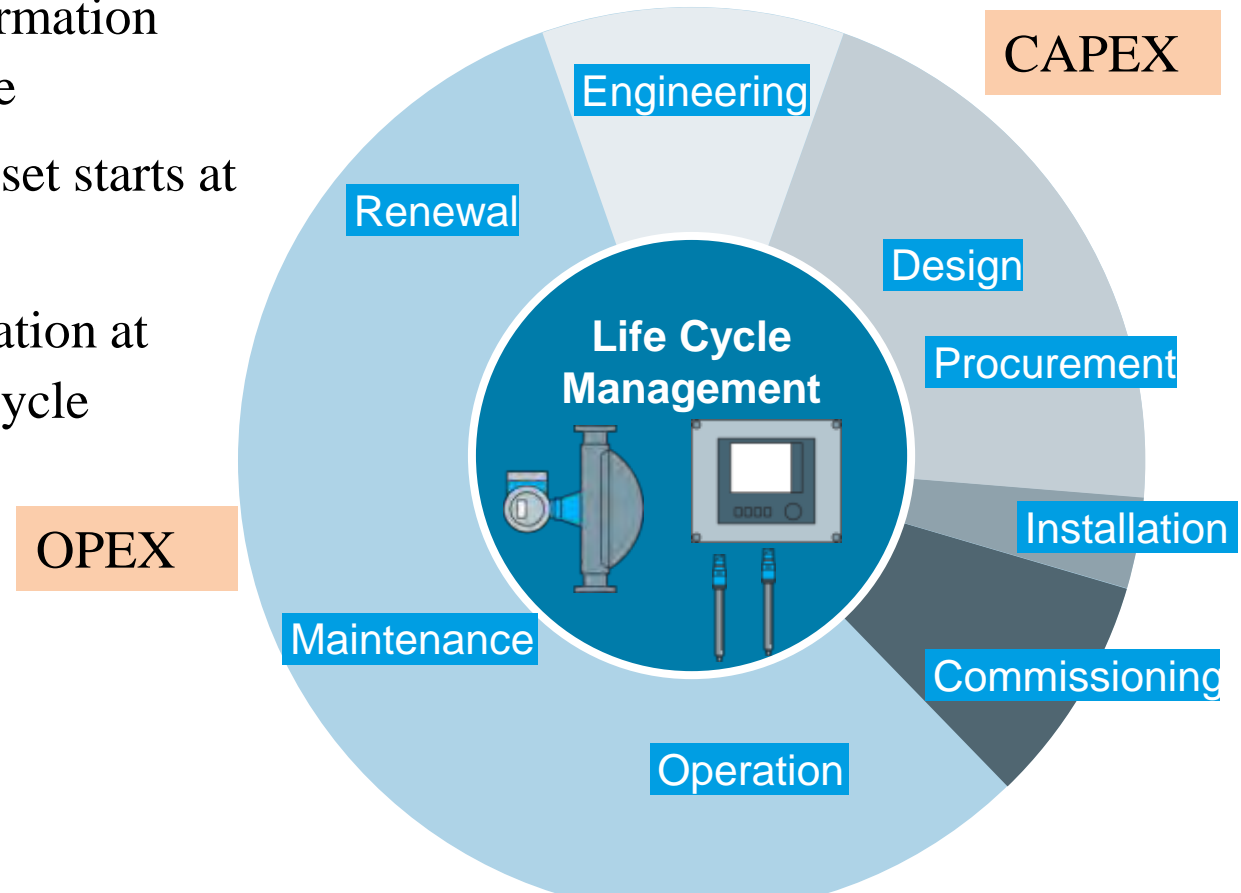


- Device Configuration Management
- Asset Information Management
- Maintenance Management
- Calibration Management



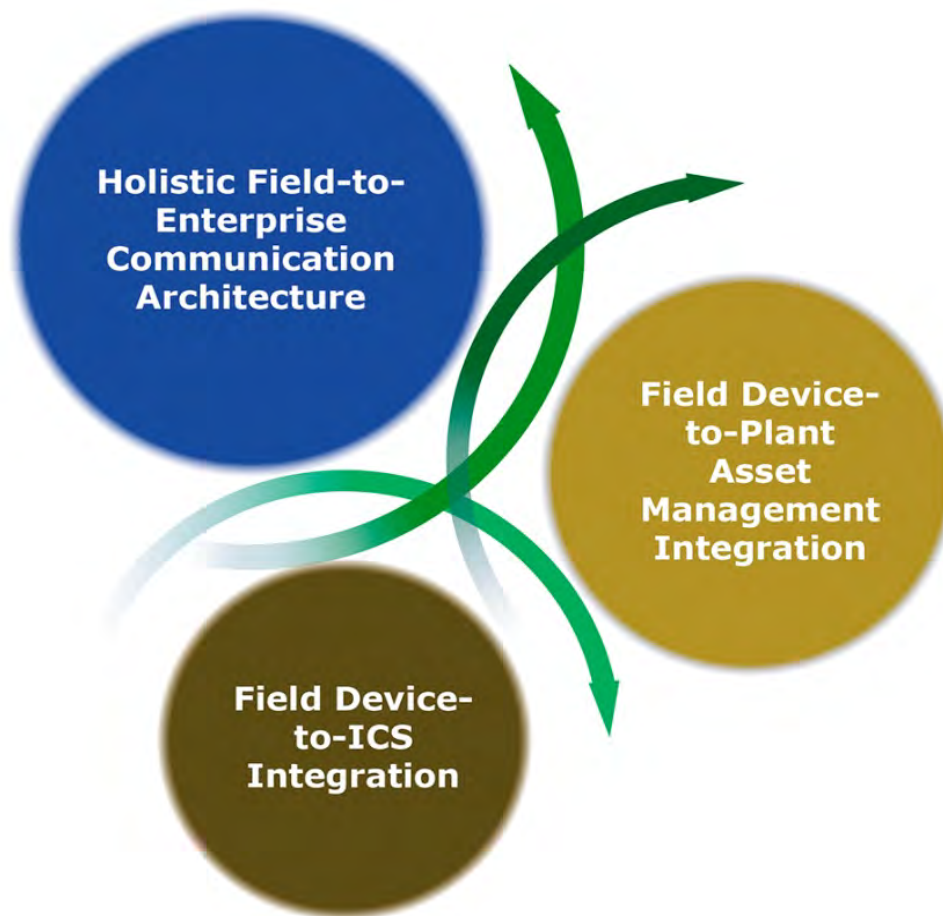
## Field device management over the life cycle

- Manage asset information over total life cycle
- Asset information set starts at production
- Additional information at every step of life cycle



Enabled by Holistic Field-to-Enterprise Communication Architecture

# Time for Discussion



## Optimization of Process Integration