

General Session & 18th Annual Meeting of Members

February 23, 2017

The Future of Industrial Automation

Industrial Internet of Things









Important actions that industry can take to accelerate adoption, according to the

World Economic Forum

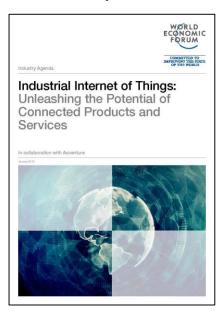








More important actions that industry can take to accelerate adoption



Leverage Key Enabling Technologies

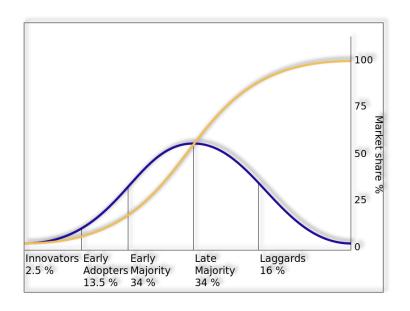
- Ubiquitous Connectivity
- Cloud Computing
- Embedded Sensors and Actuators
- Real-time analytics
- Maturing Software Industry
- Investments in big time IT firms
- Adaptive, learning based algorithms
- Situational and geospatial awareness





A survey of more than 1400 C-suite executives found that, although >80% believe that iIOT can transform their business model, only 7% have a strategy in place to do so.

"Winning with the Industrial Internet of Things: How to Accelerate the Journey to Productivity and Growth" Accenture 2015.



Given that we are at the "Early Adopter" stage of diffusion, ODVA's strategy is based on general Guiding Principles to drive diffusion. Changing customer needs will be the ultimate driver.



Industrial Internet of Things: Unleashing the Potential of Connected Products and Services

Edy S. Liongosari
Chief Research Scientist
Accenture Labs

February 23, 2017



Accenture is a leading global professional services company, providing a broad range of services and solutions in strategy, consulting, digital, technology and operations.

Annual revenues in 2016 (USD Billion)

\$32.9

Number of clients worldwide

5,000+

Number of countries served

120+



Number of deeply skilled professional

390,000+

Number of patents issued and pending

5,500+

Number of industries served

40+

Example: Connected Ships

Facility Inspection



Increase Awareness

Operator Alertness



Waterway Inspection



Real-time Location (for planning and tracking)



Container Handling



Employee Demographics



Employee Safety and Comfort



Process Enforcement



Predictive Maintenance



Automated Optimization



2002





Internet of Things in the News – Circa 2014



Surveillance, Technology // Apr 5 2014

Project Objectives

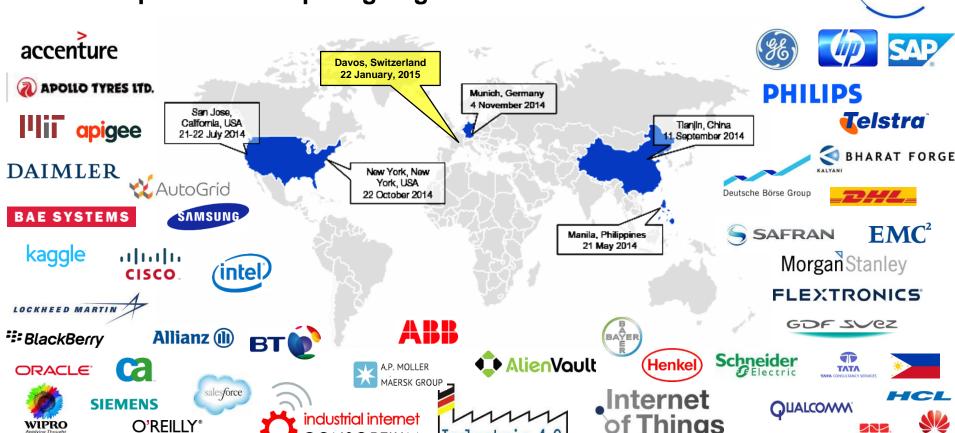




Industrial Internet of Things:

- Fad or real
- How big and how far
- Which areas that will be most impacted
- What are the implications: business models, industry structures and the role of actors within each of these eco-systems
- What are opportunities short and long term
- What are the key risks and concerns
- What are societal impact such as privacy, security, and employment
- What are pragmatic steps that can be taken to work towards those benefits and to address risks/concerns

Workshops and Participating Organizations



CONSORTIUM

mocana

WØRLD ECONOMIC

Framework of the study



Impact on Business, Economy and Jobs

- What new business models, industry ecosystems and overall economic growth will the Industrial Internet create?
- How will the increasing automation as a result of adopting the Industrial Internet transform the future job market and skill sets required to succeed in the new economy?
- How can businesses and governments best deal with the near- and intermediate-term transitions?
- 1. Create New Products & Services

2. Create & Destrov Industries

3. Shift Value Within, Across Industries

- 4. Change the Nature of Control Points
- 5. Redefine Role/Value of Processes, Data, Infrastructure

6. Transform How Work Is Done

Opportunities & Disruptions

Key Enablers

- Cloud
- Ubiquitous Connectivity
- Embedded Sensors
- Real-time Analytics
- Maturing Software Industry
- Investments by big IT firms
- ...

Industrial Internet of Things

Key Inhibitors

- Security
- Legacy OT & Infrastructure
- Interoperability
- Privacy
- New Investment
- Perceived Risks

Public Policies

What are appropriate public policies to accelerate the development and adoption of the Industrial Internet across multiple industries e.g., energy, manufacturing, healthcare, transportation and public sectors? Copyright © 2017 Accenture All rights reserved.

The Davos Session: From IIoT, IoT to Digital Transformation (Jan 22, 2015)







OF THE WORLD

Industry Agenda

Industrial Internet of Things: Unleashing the Potential of Connected Products and Services

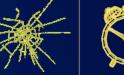
In collaboration with Accenture



Source: www.weforum.org/reports/industrial-internet-things-unleashing-potential-connected-products-and-services

72%

believe that the Industrial Internet is disruptive



78%

say that the disruption will occur within five years



88%

indicate that businesses are not ready for it now



7%

have a funded IIoT strategy

The adoption of the Industrial Internet will be driven by incremental benefits in a near-term and transformational new business models over a long term



Industrial Internet could add up to US\$14 trillion to the global economy by 2030

- Source: Accenture Analysis, 2014

3. Outcome-based

Long-term

Near-term

1. Operational Efficiency

- Asset Utilization
- Operational cost reduction
- · Worker productivity

2. New Product & Services

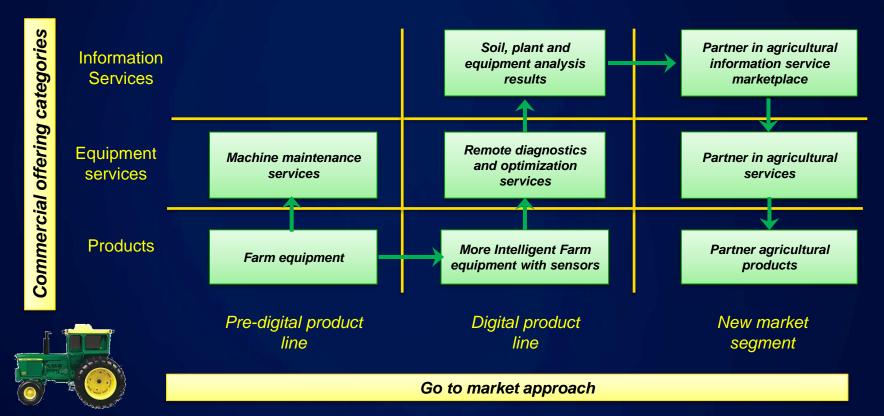
- · New business models
- Software-based services
- · Data Monetization

Pay-per-outcome

Economy

- New connected ecosystem
- Platform-enabled market place

Industrial Internet of Things will enable organizations to drive unconventional revenue



The adoption of the Industrial Internet will be driven by incremental benefits in a near-term and transformational new business models over a long term



Industrial Internet could add up to US\$14 trillion to the global economy by 2030

- Source: Accenture Analysis, 2014

Long-term

4. Autonomous Pull Economy

- · End-to-end automation
- Resource optimization and waste reduction
- Continuous demand sensing

Near-term

2. New Product & Services

- New business models
- Software-based services
- · Data Monetization

1. Operational Efficiency

- Asset Utilization
- Operational cost reduction
- Worker productivity

3. Outcome-based Economy

- Pay-per-outcome
- New connected ecosystem
- Platform-enabled market place

The increasing use of connected products & smart machines will transform the job market and the skill mix in the future workforce





93%

agree with the above statement



Once you are done with your current task, pls contact Andy

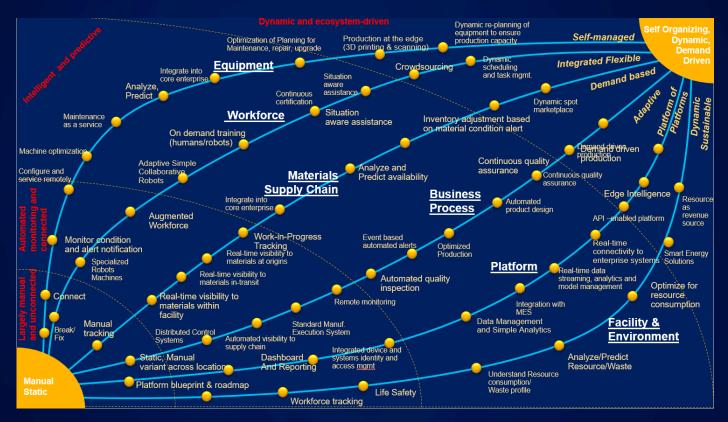


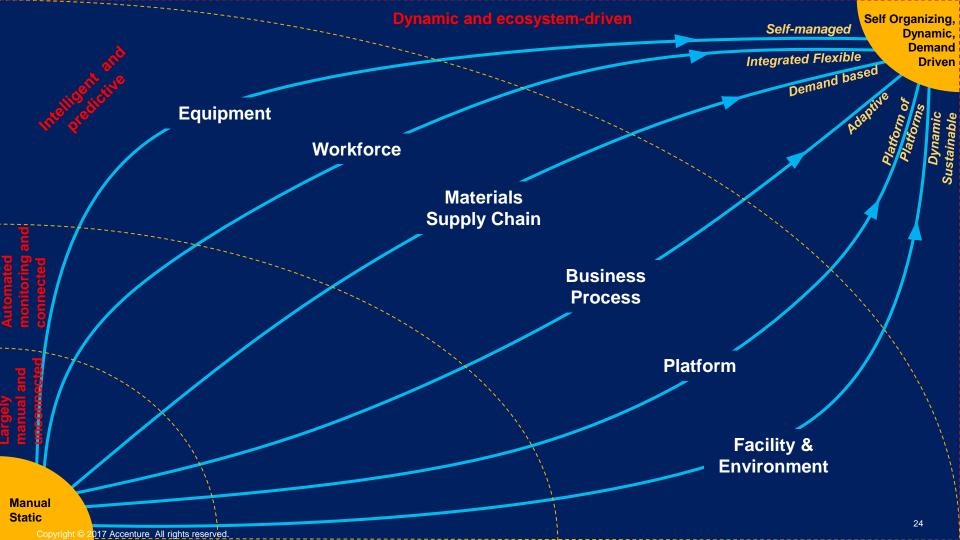
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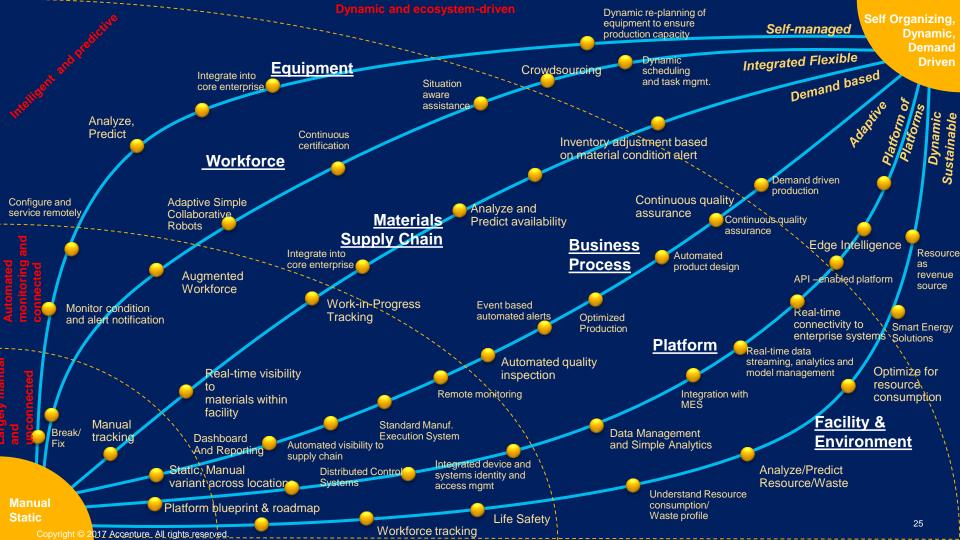


Industrial Internet could add up to US\$14 trillion to the global economy by 2030 - Source: Accenture Analysis, 2014 Long-term 4. Autonomous Pull **Economy** Continuous demand 3. Outcome-based sensing Near-term **End-to-end automation Economy** Resource optimization Pay-per-outcome and waste reduction 2. New Product New connected ecosystem & Services Platform-enabled market place 1. Operational · New business models **Efficiency** · Software-based **Workforce Transformation** services **Asset Utilization** Data Monetization Operational cost reduction **Ecosystems & Platforms** Worker productivity

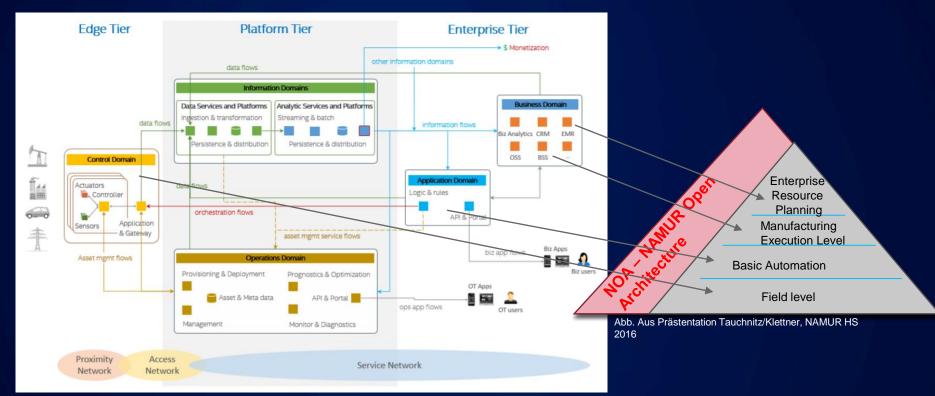
Adoption of Industrial IoT is a multi-facetted multi-step process







Today's Industrial Internet Architecture



Source: Industrial Internet Consortium: https://www.iiconsortium.org/IIRA-1-7-ajs.pdf

Evolution of the Architecture

Integrated Platform



Platform of Platforms

- Loosely Coupled Platforms
- "Google" approach



Analytics at the Edge

- Management at scale
- Long term evolution
- Integrated Security

Other key considerations



https://ics-radar.shodan.io/

Security

- System breakdowns
- Human lives



Ethical and Responsible Computing



THANK YOU

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